

### American Financial Group, Inc.

**Investor Supplement - Second Quarter 2020** 

August 4, 2020

American Financial Group, Inc.

Corporate Headquarters

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### American Financial Group, Inc. **Financial Highlights**

(in millions, except per share information)

	Three Months Ended											Six Months	Ended
	6	/30/20		3/31/20	_1	2/31/19		9/30/19		6/30/19		6/30/20	6/30/19
Himblimhan													
Highlights Net earnings (loss)	\$	177	Ф	(301)	Ф	211	Ф	147	¢	210	\$	(124) \$	539
Core net operating earnings	Ψ	95	Ψ	171	Ψ	203	Ψ	205	Ψ	192	Ψ	266	376
Total assets		70,867		67,643		70,130		69,067		67,697		70,867	67,697
Adjusted shareholders' equity (a)		5,049		4,987		5,390		5,376		5,260		5,049	5,260
Property and Casualty net written premiums		1,123		1,165		1,313		1,618		1,264		2,288	2,411
Gross Annuity statutory premiums		687		1,210		1,139		1,077		1,349		1,897	2,744
Net Annuity statutory premiums		609		1,210		1,139		1,077		1,349		1,819	2,744
Per share data													
Diluted earnings (loss) per share	\$	1.97	\$	(3.34)	\$	2.31	\$	1.62	\$	2.31	\$	(1.38) \$	5.94
Core net operating earnings per share		1.05	·	`1.88 <sup>´</sup>		2.22	·	2.25	·	2.12	·	2.94	4.14
Adjusted book value per share (a)		56.95		55.52		59.70		59.65		58.49		56.95	58.49
Cash dividends per common share		0.4500		0.4500		2.2500		0.4000		1.9000		0.9000	2.3000
<u>Financial ratios</u>													
Annualized return on equity (b)		14.1%		(23.1%)		15.6%		11.0%		16.0%		(4.8%)	21.0%
Annualized core operating return on equity (b)		7.5%		13.2%		15.0%		15.3%		14.7%		10.3%	14.6%
Property and Casualty combined ratio - Specialty:													
Loss & LAE ratio		62.6%		58.5%		63.2%		63.1%		60.2%		60.5%	59.6%
Underwriting expense ratio		32.6%		33.7%		30.3%		30.9%		34.8%		33.2%	34.2%
Combined ratio - Specialty		95.2%	_	92.2%	_	93.5%	_	94.0%	_	95.0%	_	93.7%	93.8%
Net interest spread on fixed annuities - before alternative investments marked to market		1.60%		1.59%		1.71%		1.65%		1.72%		1.59%	1.71%
Alternative investments marked to market	_	(0.36%)	_	(0.06%)		0.23% 1.94%	_	0.28%	_	0.33%		(0.21%)	0.32%
Net interest spread on fixed annuities - including alternative investments marked to market		1.24%		1.53%	_	1.94%		1.93%		2.05%	_	1.38%	2.03%
Net spread earned on fixed annuities:													
Core operating - before alternative investments marked to market		0.80%		0.81%		0.87%		0.80%		0.80%		0.81%	0.81%
Alternative investments marked to market, net of DAC		(0.41%)		(0.12%)		0.20%		0.26%		0.31%	_	(0.27%)	0.29%
Core operating		0.39%		0.69%		1.07%		1.06%		1.11%		0.54%	1.10%

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments, a reconciliation to the GAAP measure is on page 21. (b) Excludes accumulated other comprehensive income.

## American Financial Group, Inc. Summary of Earnings (\$ in millions)



			Three	Months Ended			Six Months	Ended
	6/	30/20	3/31/20	12/31/19	9/30/19	6/30/19	6/30/20	6/30/19
Property and Casualty Insurance				_		· · · · · · · · · · · · · · · · · · ·		
Underwriting profit	\$	52	\$ 88	\$ 88	\$ 72	\$ 59	\$ 140 \$	146
Net investment income		72	99	120	124	124	171	228
Other expense		(8)	(6)	(9)	(2)	(8)	(14)	(14)
Property and Casualty Insurance operating earnings	' <u></u>	116	181	199	194	175	297	360
Annuity operating earnings		42	67	104	100	104	109	194
Interest expense of parent holding companies		(23)	(17)	(18)	(17)	(17)	(40)	(33)
Other expense		(20)	(20)	(32)	(22)	(25)	(40)	(52)
Pretax core operating earnings		115	211	253	255	237	326	469
Income tax expense		20	40	50	50	45	60	93
Core net operating earnings		95	171	203	205	192	266	376
Non-core items, net of tax:								
Realized gains (losses) on securities		161	(435)	51	(14)	45	(274)	190
Annuity non-core earnings (losses)		(47)	(30)	19	(21)	(27)	(77)	(27)
Special A&E charges:								
Property and Casualty Insurance run-off operations		-	-	-	(14)	-	-	-
Former Railroad and Manufacturing operations		-	-	-	(9)	-	-	-
Neon exited lines		(32)	(7)	(58)	-	-	(39)	-
Other non-core items		<u>-</u> .		(4)				<u> </u>
Net earnings (loss)	\$	177	\$ (301 <u>)</u>	<b>\$</b> 211	<b>\$</b> 147	<u>\$ 210</u>	<u>\$ (124)</u> \$	539



### American Financial Group, Inc. Earnings Per Share Summary

(in millions, except per share information)

					1	Three Mon	ths I	Ended			Six Mont	hs Eı	nded
	- (	5/30/20	;	3/31/20	1	2/31/19		9/30/19	 6/30/19	- 6	6/30/20	6	/30/19
Core net operating earnings	<u>\$</u>	95	\$	171	\$	203	\$	205	\$ 192	\$	266	\$	376
Net earnings (loss)	<u>\$</u>	177	\$	(301)	\$	211	\$	147	\$ 210	\$	(124)	\$	539
Average number of diluted shares - core Average number of diluted shares - net		89.997 89.997		91.138 90.295		91.274 91.274		91.137 91.137	90.981 90.981		90.567 89.980		90.839 90.839
<u>Diluted earnings per share:</u> Core net operating earnings per share	\$	1.05	\$	1.88	\$	2.22	\$	2.25	\$ 2.12	\$	2.94	\$	4.14
Realized gains (losses) on securities Annuity non-core earnings (losses) Special A&E charges:		1.80 (0.52)		(4.81) (0.34)		0.56 0.21		(0.15) (0.23)	0.48 (0.29)		(3.03) (0.86)		2.09 (0.29)
Property and Casualty Insurance run-off operations Former Railroad and Manufacturing operations Neon exited lines		- (0.36)		- (0.07)		- (0.64)		(0.15) (0.10) -	- - -		- (0.43)		- - -
Other non-core items  Diluted earnings (loss) per share	\$	1.97	\$	(3.34)	\$	(0.04) <b>2.31</b>	\$	1.62	\$ 2.31	\$	(1.38)	\$	5.94



## American Financial Group, Inc. Property and Casualty Insurance - Summary Underwriting Results (GAAP) (\$ in millions)

				Thre	e Mo	nths Ende	ed					Six Month	ns Ei	nded
	6/	/30/20	3	3/31/20		2/31/19		30/19	6	6/30/19	- 6	6/30/20		6/30/19
Property and Transportation	\$	33	\$	27	\$	(2)	\$	38	\$	4	\$		\$	43
Specialty Casualty		27		52		69		23		47		79		83
Specialty Financial		- (2)		17		32		26		21		17		34
Other Specialty		(6)		(7)		(10)		1		(12)		(13)		(12)
Underwriting profit - Specialty		54		89		89		88		60		143		148
Other core charges, included in loss and LAE		(2)		(1)		(1)		(16)		(1)		(3)		(2)
Underwriting profit - Core		52		88		88		72		59		140		146
Special A&E charges, included in loss and LAE		-		-		-		(18)		-		-		-
Neon exited lines		(43)		(1)		(76)						(44)		<u>-</u>
Underwriting profit (loss) - Property and Casualty Insurance	\$	9	\$	87	\$	12	\$	54	\$	59	\$	96	\$	146
Included in results above:														
COVID-19 related losses	\$	105	\$	10	\$	-	\$	-	\$	-	\$	115	\$	-
Current accident year catastrophe losses:	-		_				<del></del>				_			
Catastrophe reinstatement premium	\$	-	\$	-	\$	1	\$	-	\$	-	\$	-	\$	-
Catastrophe loss		26		9		14		22		12		35		24
Total current accident year catastrophe losses	\$	26	\$	9	\$	15	\$	22	\$	12	\$	35	\$	24
Prior year loss reserve development (favorable) / adverse	\$	(77)	\$	(42)	\$	(45)	\$	(12)	\$	(41)	\$	(119)	\$	(86)
Combined ratio:														
Property and Transportation		91.7%		92.9%		100.4%		93.5%		99.1%		92.3%		94.2%
Specialty Casualty		94.9%		90.7%		89.7%		96.5%		92.5%		92.8%		93.4%
Specialty Financial		100.4%		89.1%		79.6%		83.7%		85.6%		94.4%		88.6%
Other Specialty		114.2%		117.7%		122.5%		98.5%		135.1%		115.8%		116.7%
Combined ratio - Specialty		95.2%		92.2%		93.5%		94.0%		95.0%		93.7%		93.8%
Other core charges		0.2%		0.1%		0.1%		1.1%		0.1%		0.1%		0.1%
Neon exited lines charge		3.8%		0.5%		5.5%		0.0%		0.0%		2.2%		0.0%
Special A&E charges		0.0%		0.0%		0.0%		1.2%		0.0%		0.0%		0.0%
Combined ratio	-	99.2%	-	92.8%		99.1%		96.3%	-	95.1%		96.0%	-	93.9%
P&C combined ratio excl. COVID-19 related losses,														
catastrophe losses, and prior year loss reserve development		94.8%		94.6%		101.4%		95.6%		97.6%		94.7%		96.5%
Loss and LAE components - property and casualty insurance														
Current accident year, excluding COVID-19 related and catastrophe losses		60.7%		60.3%		66.0%		64.6%		62.7%		60.5%		62.3%
COVID-19 related losses		8.8%		0.8%		0.0%		0.0%		0.0%		4.8%		0.0%
Current accident year catastrophe losses		2.1%		0.8%		1.0%		1.6%		0.9%		1.5%		1.0%
Prior accident year loss reserve development		(6.5%)		(3.4%)		(0.4%)		(0.8%)		(3.3%)		(5.0%)		(3.6%)
Loss and LAE ratio		65.1%		58.5%		66.6%		65.4%		60.3%		61.8%		<u>59.7%</u>



### American Financial Group, Inc. Specialty - Underwriting Results (GAAP)

				Thre	e M	onths End	ded					Six Mont	ns Ei	nded
	6	/30/20		3/31/20	1	2/31/19	9	/30/19	6	/30/19	6	/30/20	6	/30/19
Gross written premiums Ceded reinsurance premiums Net written premiums Change in unearned premiums Net earned premiums	\$	1,539 (416) 1,123 - 1,123	\$	1,526 (361) 1,165 (27) 1,138	\$	1,749 (436) 1,313 57 1,370	\$	2,351 (733) 1,618 (176) 1,442	\$	1,664 (400) 1,264 (64) 1,200	\$	3,065 (777) 2,288 (27) 2,261	\$	3,199 (788) 2,411 (38) 2,373
Loss and LAE Underwriting expense Underwriting profit	\$	703 366 <b>54</b>	\$	666 383 <b>89</b>	\$	865 416 <b>89</b>	\$	910 444 <b>88</b>	\$	722 418 <b>60</b>	\$	1,369 749 <b>143</b>	\$	1,413 812 148
Included in results above: COVID-19 related losses Current accident year catastrophe losses: Catastrophe reinstatement premium Catastrophe loss Total current accident year catastrophe losses	\$ \$	85 - 26 26	\$ \$	10 - 9 9	\$	1 14 15	\$ \$	- - 22 22	\$ \$	- 12 12	\$ \$	95 - 35 35	\$ \$ \$	- 24 24
Prior year loss reserve development (favorable) / adverse	\$	(85)	\$	(48)	\$	(53)	\$	(46)	\$	(42)	\$	(133)	\$	(88)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio		62.6% 32.6% <b>95.2%</b>	_	58.5% 33.7% <b>92.2%</b>		63.2% 30.3% <b>93.5%</b>		63.1% 30.9% <b>94.0%</b>		60.2% 34.8% <b>95.0%</b>	_	60.5% 33.2% <b>93.7%</b>		59.6% 34.2% <b>93.8%</b>
Specialty combined ratio excl. COVID-19 related losses, catastrophe losses, and prior year loss reserve development		92.9%		94.7%		96.3%		95.5%		97.5%		93.8%		96.5%
Loss and LAE components:  Current accident year, excluding COVID-19 related and catastrophe losses COVID-19 related losses Current accident year catastrophe losses Prior accident year loss reserve development Loss and LAE ratio		60.3% 7.6% 2.3% (7.6%) <b>62.6%</b>		61.0% 0.9% 0.8% (4.2%) 58.5%	_	66.0% 0.0% 1.0% (3.8%) <b>63.2%</b>		64.6% 0.0% 1.6% (3.1%) <b>63.1%</b>		62.7% 0.0% 0.9% (3.4%) <b>60.2%</b>		60.6% 4.2% 1.5% (5.8%) <b>60.5%</b>		62.3% 0.0% 1.0% (3.7%) <b>59.6%</b>



## American Financial Group, Inc. Property and Transportation - Underwriting Results (GAAP) (\$ in millions)

6/30/20 3/3					ee M	lonths End	ded					Six Mont	hs E	Inded
	6	/30/20	3	3/31/20	1	2/31/19		9/30/19	- 6	6/30/19		6/30/20		6/30/19
Gross written premiums Ceded reinsurance premiums	\$	611 (185)	\$	494 (108)	\$	628 (179)	\$	1,113 (452)	\$	579 (157)	\$	1,105 (293)	\$	1,018 (252)
Net written premiums		426		386		449		661		422		812		766
Change in unearned premiums		(36)		-		56		(78)		(43)		(36)		(26)
Net earned premiums		390		386		505		583		379		776		740
Loss and LAE		239		237		392		421		259		476		484
Underwriting expense		118		122		115		124		116		240		213
Underwriting profit	\$	33	\$	27	\$	(2)	\$	38	\$	4	\$	60	\$	43
Included in results above:														
COVID-19 related losses	\$	3	\$	3	\$		\$		\$	_	\$	6	\$	<u>-</u>
Current accident year catastrophe losses:														
Catastrophe reinstatement premium Catastrophe loss	\$	- 15	\$	- 8	\$	- 7	\$	- 8	\$	-	\$	23	\$	- 17
Total current accident year catastrophe losses	\$	15	\$	8	\$	7	\$	8	\$	<u>8</u>	\$	23	\$	17
Total current accident year catastrophie losses	φ	13	Φ	0	Φ		φ		Φ		Ψ		Φ	17
Prior year loss reserve development (favorable) / adverse	\$	(28)	\$	(24)	\$	(18)	\$	(17)	\$	(6)	\$	(52)	\$	(32)
Combined ratio:														
Loss and LAE ratio		61.3%		61.4%		77.8%		72.1%		68.4%		61.4%		65.4%
Underwriting expense ratio		30.4%		31.5%		22.6%		21.4%		30.7%		30.9%		28.8%
Combined ratio		91.7%		92.9%	_	100.4%		93.5%		99.1%		92.3%	_	94.2%
Combined ratio excl. COVID-19 related losses,														
catastrophe losses, and prior year loss reserve development		94.3%		96.2%		102.5%		94.9%		98.7%		95.3%	_	96.3%
Loss and LAE components:														
Current accident year, excluding COVID-19 related and catastrophe losses		63.9%		64.7%		79.9%		73.5%		68.0%		64.4%		67.5%
COVID-19 related losses		0.8%		0.6%		0.0%		0.0%		0.0%		0.7%		0.0%
Current accident year catastrophe losses		3.8%		2.2%		1.4%		1.4%		2.0%		3.0%		2.3%
Prior accident year loss reserve development		(7.2%)		(6.1%)		(3.5%)		(2.8%)		(1.6%)		(6.7%)		(4.4%)
Loss and LAE ratio		61.3%		61.4%	_	77.8%	_	<u>72.1%</u>		<u>68.4%</u>		61.4%	_	<u>65.4%</u>



## American Financial Group, Inc. Specialty Casualty - Underwriting Results (GAAP) (\$ in millions)

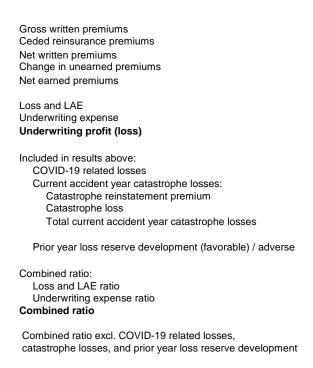
				Thr	ee N	Months End	led				Six Mon	ths E	nded
	6	/30/20	3	3/31/20	1	12/31/19		9/30/19	 6/30/19	6	6/30/20	6	/30/19
Gross written premiums	\$	752	\$	849	\$	929	\$	1,031	\$ 896	\$	1,601	\$	1,808
Ceded reinsurance premiums		(241)		(263)		(260)		(287)	 (234)		(504)		(520)
Net written premiums		511		586		669		744	662		1,097		1,288
Change in unearned premiums		36		(30)				(86)	 (28)		6		(25)
Net earned premiums		547		556		676		658	634		1,103		1,263
Loss and LAE		367		340		402		416	380		707		768
Underwriting expense		153		164		205		219	 207		317		412
Underwriting profit	\$	27	\$	52	\$	69	\$	23	\$ 47	\$	79	\$	83
Included in results above:													
COVID-19 related losses	\$	52	\$	7	\$	-	\$	-	\$ -	\$	59	\$	-
Current accident year catastrophe losses:	-												
Catastrophe reinstatement premium	\$	_	\$	_	\$	1	\$	_	\$ -	\$	_	\$	_
Catastrophe loss		6		-		5		10	1		6		2
Total current accident year catastrophe losses	\$	6	\$	-	\$	6	\$	10	\$ 1	\$	6	\$	2
Prior year loss reserve development (favorable) / adverse	\$	(51)	\$	(24)	\$	(25)	\$	(19)	\$ (31)	\$	(75)	\$	(44)
Combined ratio:													
Loss and LAE ratio		67.1%		61.1%		59.4%		63.1%	60.0%		64.1%		60.8%
Underwriting expense ratio		27.8%		29.6%		30.3%		33.4%	 32.5%		28.7%		32.6%
Combined ratio		94.9%		90.7%	_	89.7%	_	96.5%	 92.5%		92.8%		93.4%
Combined ratio excl. COVID-19 related losses,													
catastrophe losses, and prior year loss reserve development		93.8%		93.6%	_	92.7%	_	97.8%	 97.1%		93.7%		96.8%
Loss and LAE components:													
Current accident year, excluding COVID-19 related and catastrophe losses		66.0%		64.0%		62.4%		64.4%	64.6%		65.0%		64.2%
COVID-19 related losses		9.5%		1.3%		0.0%		0.0%	0.0%		5.3%		0.0%
Current accident year catastrophe losses		0.9%		0.0%		0.8%		1.6%	0.1%		0.5%		0.1%
Prior accident year loss reserve development		(9.3%)		(4.2%)		(3.8%)		(2.9%)	(4.7%)		(6.7%)		(3.5%)
Loss and LAE ratio		67.1%		61.1%	_	59.4%	_	63.1%	 60.0%		64.1%		60.8%



## American Financial Group, Inc. Specialty Financial - Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	lonths End	ed					Six Mont	hs E	nded
	- 6	6/30/20		3/31/20	1	12/31/19		9/30/19		6/30/19	6	/30/20	6	/30/19
Gross written premiums Ceded reinsurance premiums	\$	176 (37)	\$	183 (34)	\$	192 (36)	\$	207 (40)	\$	189 (40)	\$	359 (71)	\$	373 (79)
Net written premiums		139		149		156		167		149		288		294
Change in unearned premiums		5		149		(4)		(6)		2		12		3
Net earned premiums		144		156		152		161		151		300		297
Loss and LAE		65		59		40		47		49		124		105
Underwriting expense		79		80		80		88		81		159		158
Underwriting profit	\$		\$	17	\$	32	\$	26	\$	21	\$	17	\$	34
Included in results above:														
COVID-19 related losses	\$	30	\$		\$		\$		\$	<u> </u>	\$	30	\$	-
Current accident year catastrophe losses:														
Catastrophe reinstatement premium	\$	_	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Catastrophe loss		<u>5</u>	_	1	_	2	_	3	_	<u>3</u> 3	_	6	_	<u>5</u> 5
Total current accident year catastrophe losses	\$	5	\$	1	\$	2	\$	3	\$	3	\$	6	\$	5
Prior year loss reserve development (favorable) / adverse	\$	(11)	\$	(2)	\$	(14)	\$	(9)	\$	(9)	\$	(13)	\$	(15)
Combined ratio:														
Loss and LAE ratio		44.9%		38.0%		26.1%		29.7%		32.3%		41.2%		35.3%
Underwriting expense ratio		55.5%		<u>51.1%</u>		53.5%		54.0%		53.3%		53.2%		53.3%
Combined ratio		100.4%	_	<u>89.1%</u>	_	79.6%	_	83.7%	_	85.6%	_	94.4%		88.6%
Combined ratio excl. COVID-19 related losses,														
catastrophe losses, and prior year loss reserve development	-	83.7%		89.5%		87.7%		87.2%	_	89.7%		86.7%	-	92.1%
Loss and LAE components:														
Current accident year, excluding COVID-19 related and catastrophe losses		28.2%		38.4%		34.2%		33.2%		36.4%		33.5%		38.8%
COVID-19 related losses		21.1%		0.1%		0.0%		0.0%		0.0%		10.2%		0.0%
Current accident year catastrophe losses		3.6%		0.6%		1.1%		2.0%		1.8%		2.0%		1.6%
Prior accident year loss reserve development		(8.0%)		(1.1%)		(9.2%)		(5.5%)		(5.9%)	_	(4.5%)		(5.1%)
Loss and LAE ratio		44.9%		38.0%		26.1%		29.7%		32.3%		41.2%		35.3%

### American Financial Group, Inc. Other Specialty - Underwriting Results (GAAP)





			Thre	ee M	lonths End	led					Six Mont	hs E	Ended
6	/30/20	;	3/31/20	1	2/31/19		9/30/19	6	/30/19	- 6	6/30/20		6/30/19
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
	47		44		39		46		31		91		63
	47		44		39		46		31		91		63
	(5)		(4)		(2)		(6)		5		(9)		10
	42		40		37		40		36		82		73
	32		30		31		26		34		62		56
	16		17		16		13		14		33		29
\$	(6)	\$	(7)	\$	(10)	\$	1	\$	(12)	\$	(13)	\$	(12)
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$		\$		\$		\$	1	\$		\$		\$	
\$	5	\$	2	\$	4	\$	(1)	\$	4	\$	7	\$	3
	76.9%		73.9%		83.5%		64.0%		96.0%		75.4%		77.6%
	37.3%		43.8%		39.0%		34.5%		39.1%		40.4%		39.1%
	114.2%		117.7%		122.5%		98.5%		135.1%	_	115.8%	_	116.7%
	100.3%		113.4%		113.4%		99.0%		123.4%		106.6%		111.9%



### American Financial Group, Inc. Annuity Earnings (\$ in millions)

				Thi	ree Mo	onths End	led				S	ix Mont	hs Er	nded
	6/3	30/20		3/31/20	12	/31/19		9/30/19	(	6/30/19	6/3	30/20	6/3	30/19
Net investment income Alternative investments marked to market through core operating earnings Guaranteed withdrawal benefit fees	\$	421 (37) 17	\$	428 (6) 17	\$	435 23 17	\$	421 27 17	\$	420 31 17	\$	849 (43) 34	\$	826 60 33
Policy charges and other miscellaneous income (a)  Total revenues	-	13 414		18 457		488		14 479		<u>13</u> 481		871		944
Annuity benefits (a) Acquisition expenses Other expenses Total costs and expenses		274 62 36 372	_	287 71 32 390		285 65 34 384		280 64 35 379		275 67 35 377		561 133 68 762		542 127 70 739
Pretax Annuity core operating earnings	\$	42	\$	67	\$	104	\$	100	\$	104	\$	109	\$	205
Other amounts previously reported as core operating, net (b)  Pretax Annuity core operating earnings - as reported	<u>\$</u>	n/a <b>42</b>	<u>\$</u>	n/a <b>67</b>	<u>\$</u>	n/a <b>104</b>	\$	n/a <b>100</b>	\$	n/a <b>104</b>	\$	n/a 109	\$	(11) <b>194</b>
Components of Pretax Annuity Core Operating Earnings														
Pretax annuity core operating earnings before items below Other amounts previously reported as core operating, net (b) Pretax annuity core operating earnings before alternative investments marked to market	\$	84 n/a 84	\$	79 n/a 79	\$ 	84 n/a 84	\$	75 n/a 75	\$	75 n/a 75	\$	163 n/a 163	\$	150 (11) 139
Alternative investments marked to market, net of DAC Pretax Annuity core operating earnings - as reported	\$	(42) <b>42</b>	\$	(12) <b>67</b>	\$	20 104	\$	25 100	\$	29 <b>104</b>	\$	(54) 109	\$	55 <b>194</b>

<sup>(</sup>a) Gains received on options in excess of index credits to policyholder are recorded through annuity benefits for GAAP. For the investor supplement presentation, these gains are shown in policy charges and other miscellaneous income.

<sup>(</sup>b) "Other" primarily reflects (1) the impact of fair value accounting, (2) the impact of changes in the stock market on the liability for guaranteed benefits and DAC, and (3) unlocking.



### American Financial Group, Inc. Annuity Earnings - Alternative View (\$ in millions)

			Thre	ee Mont	hs Ende	d			Si	x Month	s Ended
	6/30/20		3/31/20	12/3	31/19	9/30/19	6/30/19	)	6/3	0/20	6/30/19
Net investment income (excluding alternative investments marked to market)			\$ 428	\$		\$ 421		20	\$	0.0	\$ 826
Guaranteed withdrawal benefit fees Policy charges and other miscellaneous income (a)		17 13	17 18		17 13	17 14		17 13		34 31	33 25
Total revenues	4	51	463		465	452	4	50		914	884
Annuity benefits (a)	2	74	287		285	280		75		561	542
Acquisition expenses (excluding alternative investments marked to market)  Other expenses		57 36	65 32		62 34	62 35		65 35		122 68	122 70
Total costs and expenses		67	384		381	377		75		751	734
Pretax Annuity core operating earnings (excluding alternative investments marked to market)		84	79		84	75		75		163	150
Other amounts previously reported as core operating, net (b)	r	/a	n/a		n/a	n/a		n/a		n/a	(11)
Pretax annuity core operating earnings before alternative marked to market investments		84	79		84	75		75		163	139
Alternative investments marked to market, net of DAC	(	42)	(12)		20	25		29		(54)	<u>55</u>
Pretax Annuity core operating earnings - as reported	\$	42	\$ 67	\$	104	\$ 100	\$ 1	04	\$	109	\$ 194

<sup>(</sup>a) Gains received on options in excess of index credits to policyholder are recorded through annuity benefits for GAAP. For the investor supplement presentation, these gains are shown in policy charges and other miscellaneous income.

<sup>(</sup>b) "Other" primarily reflects (1) the impact of fair value accounting, (2) the impact of changes in the stock market on the liability for guaranteed benefits and DAC, and (3) unlocking.



# American Financial Group, Inc. Detail of Annuity Benefits Expense (\$ in millions)

				Thre	ee M	onths End	ed				Six Mont	hs Er	nded
	6/	30/20	3/	/31/20	1	12/31/19		9/30/19	 6/30/19	6	/30/20	6	/30/19
Detail of annuity benefits expense: Cost of funds:													
Amortization of options (a)	\$	148	\$	150	\$	150	\$	149	\$ 146	\$	298	\$	287
Traditional fixed annuities		64		63		62		62	61		127		120
Fixed component of fixed-indexed annuities		26		25		25		24	23		51		45
Immediate annuities		6		6		6		6	6		12		12
Pension risk transfer		4		4		3		2	1		8		2
Federal Home Loan Bank		3		5		6		7	 7		8		14
Total cost of funds		251		253		252		250	244		504		480
Guaranteed withdrawal benefit reserve		17		25		24		21	20		42		39
Amortization of sales inducements		2		2		3		3	4		4		8
Change in expected death and annuitization reserve and other		4	-	7		6		6	 7		11		15
Total other annuity benefits		23		34		33		30	 31		57		62
Total annuity benefits expense	<u>\$</u>	274	\$	287	\$	285	\$	280	\$ 275	<u>\$</u>	561	<u>\$</u>	542
(a) Amortizaton of options, net of DAC and reserve offsets:													
Amortization of options DAC and reserve offsets	\$	148 (77)	\$	150 (77)	\$	150 (77)	\$	149 (74)	\$ 146 (74)	\$	298 (154)	\$	287 (146)
Amortization of options, net of DAC and reserve offsets	\$	71	\$	73	\$	73	\$	75	\$ 72	\$	144	\$	141



### American Financial Group, Inc. Core Net Spread on Fixed Annuities (\$ in millions)

				Thr	ee Mo	onths Ende	d				:	Six Month	s Ended
		6/30/20		3/31/20	1	2/31/19		9/30/19	_	6/30/19		6/30/20	6/30/19
Average fixed and the investments (at any attined east) (a)			_		_				_		_		
Average fixed annuity investments (at amortized cost) (a)	\$	40,570	\$	40,073	\$	39,316	\$	38,650	\$	,	\$	40,322	\$ 37,449
Average annuity benefits accumulated	ф.	40,601	\$	40,139	\$	39,615	\$	38,946	\$	38,202	\$	40,370	37,640
Annuity benefits accumulated in excess of investments (a)	Ф	(31)	Ф	(66)	Ф	(299)	Ф	(296)	Ф	(295)	<u>Ф</u>	(48)	<u>\$ (191)</u>
As % of average annuity benefits accumulated (except as noted)													
Net investment income (excluding alternative investments marked to market) (as % of investments)		4.13%		4.25%		4.40%		4.34%		4.40%		4.19%	4.39%
Cost of funds		(2.47%)		(2.52%)		(2.54%)		(2.57%)		(2.55%)		(2.50%)	(2.55%)
Other annuity benefits, net of guaranteed withdrawal benefit fees		(0.06%)	_	(0.14%)	_	(0.15%)	_	(0.12%)	_	(0.13%)	_	(0.10%)	(0.13%)
Core net interest spread on fixed annuities		1.60%		1.59%		1.71%		1.65%		1.72%		1.59%	1.71%
Policy charges and other miscellaneous income		0.11%		0.15%		0.11%		0.12%		0.11%		0.13%	0.10%
Acquisition expenses (excluding alternative investments marked to market)		(0.56%)		(0.61%)		(0.62%)		(0.63%)		(0.66%)		(0.58%)	(0.63%)
Other expenses		(0.35%)		(0.32%)		(0.33%)		(0.34%)		(0.37%)		(0.33%)	(0.37%)
Core net spread earned on fixed annuities (excluding alternative investments marked to market)		0.80%		0.81%		0.87%		0.80%		0.80%		0.81%	0.81%
Alternative investments marked to market, net of DAC		(0.41%)		(0.12%)		0.20%		0.26%		0.31%		(0.27%)	0.29%
Core net spread earned on fixed annuities		0.39%		0.69%		1.07%		1.06%		1.11%		0.54%	1.10%
Net spread earned on items previously reported as core operating		n/a		n/a		n/a		n/a		n/a		n/a	(0.06%)
Core net spread earned on fixed annuities - as reported		0.39%		0.69%		1.07%		1.06%		1.11%		0.54%	1.04%
· ·			_		_		_		_				
									_				
Average annuity benefits accumulated	\$	40,601	\$	40,139	\$	39,615	\$	38,946 0.80%	\$	38,202	\$	40,370	\$ 37,640
Net spread earned on fixed annuities (excluding alternative investments marked to market) - core	•	0.80%	_	0.81% <b>81</b>	•	0.87% <b>85</b>	•		•	0.80%	_	0.81%	0.81%
Earnings on fixed annuity benefits accumulated - core	Þ	82	\$	81	\$	85	\$	78	\$	77	\$	163	\$ 151
Annuity benefits accumulated in excess of investments	\$	(31)	\$	(66)	\$	(299)	\$	(296)	\$	(295)	\$	(48)	\$ (191)
Net investment income (excluding alternative investments marked to market) (as % of investments)		4.13%		4.25%		4.40%	_	4.34%	_	4.40%	_	4.19%	4.39%
Earnings/(loss) on annuity benefits accumulated in excess of investments	\$	-	\$	(1)	\$	(3)	\$	(3)	\$	(3)	\$	(1)	\$ (4)
Variable annuity earnings		2		(1)		2	_	_	_	1	_	1	3
Pretax Annuity core operating earnings (excluding alternative investments marked to market)		84		79		84		75		75		163	150
Alternative investments marked to market, net of DAC		(42)		(12)		20		25		29		(54)	55
Pretax Annuity core operating earnings		42		67		104	_	100		104		109	205
Other amounts previously reported as core operating, net		n/a		n/a		n/a		n/a		n/a		n/a	(11)
Pretax Annuity core operating earnings - as reported	\$	42	\$	67	\$	104	\$	100	\$		\$	109	\$ 194
recar rantary core operating earnings - as reported	Ψ	72	Ψ	01	Ψ	104	Ψ	100	Ψ_	107	Ψ	103	ψ 10 <del>1</del>

<sup>(</sup>a) Excludes non-investment assets such as deferred acquisition costs, FIA options, accrued investment income and company owned life insurance.

# American Financial Group, Inc. Statutory Annuity Premiums (\$ in millions)

AMERICAN FINANCIAL GROUP, INC.

	<u> </u>			Thre	е Мс	onths End	led				5	Six Mont	hs E	nded
	6/3	30/20	3	/31/20		2/31/19		30/19	- 6	6/30/19		30/20		30/19
Financial institutions single premium annuities - indexed	\$	258	\$	424	\$	359	\$	325	\$	429	\$	682	\$	853
Financial institutions single premium annuities - fixed	•	98	•	287	•	270	•	302	•	313	Ť	385	•	657
Retail single premium annuities - indexed		138		172		170		198		274		310		575
Retail single premium annuities - fixed		31		25		25		30		36		56		65
Broker dealer single premium annuities - indexed		100		138		107		134		189		238		416
Broker dealer single premium annuities - fixed		2		17		9		9		8		19		14
Pension risk transfer (PRT)		23		103		158		39		50		126		60
Education market - fixed and indexed annuities		32		39		36		35		44		71		93
Subtotal fixed annuity premiums		682		1,205		1,134		1,072		1,343		1,887		2,733
Variable annuities		5		5		5		5		6		10		11
Total gross annuity premiums	\$	687	\$	1,210	\$	5 1,139	\$	1, <b>077</b>	\$	1,349	\$	1,897	\$	2,744
Less: Reinsurance		(78)		_		_		_		_		(78)		_
Total net annuity premiums	\$	609	\$	1,210	\$	1,139	\$	1,077	\$	1,349	\$	1,819	\$	2,744
			<u>-</u>	, -		,	•		<u>-</u>	,	<u>*</u>	, , , , ,	<u> </u>	,
Summary by Distribution Channel:														
Financial institutions	\$	356	\$	711	\$	629	\$	627	\$	742	\$	1,067	\$	1,510
Retail	Ψ	169	Ψ	197	Ψ	195	Ψ	228	Ψ	310	Ψ	366	Ψ	640
Broker dealer		102		155		116		143		197		257		430
Other		60		147		199		79		100		207		164
Total gross annuity premiums	\$	687	\$	1,210	\$	1,139	\$		\$	1,349	\$	1,897	\$	2,744
Less: Reinsurance		(78)	_		_				_		_	(78)	_	
Total net annuity premiums	<u>\$</u>	609	<u>\$</u>	1,210	\$	1,139	\$	1,077	\$	1,349	\$	1,819	\$	2,744
Summary by Product Type:														
Total indexed	\$	512	\$	753	\$	655	\$	675	\$	917	\$	1,265	\$	1,897
Total fixed		170		452		479		397		426		622		836
Variable		5		5		5		5		6		10		11
Total gross annuity premiums	\$	687	\$	1,210	\$	1,139	\$	1,077	\$	1,349	\$	1,897	\$	2,744
Less: Reinsurance		(78)					_				_	(78)		
Total net annuity premiums	\$	609	\$	1,210	\$	1,139	\$	1,077	\$	1,349	\$	1,819	\$	2,744



### American Financial Group, Inc. Fixed Annuity Benefits Accumulated (GAAP) (\$ in millions)

	-			Thre	ee N	lonths End	led			\$	Six Mont	hs E	nded
	6	30/20	;	3/31/20		12/31/19		9/30/19	6/30/19	6	/30/20	- (	5/30/19
Beginning fixed annuity reserves Premiums	\$	40,260 682	\$	40,018 1,205	\$	39,212 1,134	\$	38,680 1,072	\$ 37,724 1,343	\$	40,018 1,887	\$	36,431 2,733
Federal Home Loan Bank ("FHLB") advances (paydowns)		(40)		200		-		-	-		160		-
Surrenders, benefits and other withdrawals Interest and other annuity benefit expenses:		(768)		(794)		(829)		(808)	(862)		(1,562)		(1,623)
Cost of funds		251		253		252		250	244		504		480
Embedded derivative marked to market Unlockings		601 -		(647) -		276 -		111 (75)	251 -		(46) -		713 -
Other		(44)		25		(27)		(18)	 (20)		(19)		(54)
Ending fixed annuity reserves	\$	40,942	\$	40,260	\$	40,018	\$	39,212	\$ 38,680	\$	40,942	\$	38,680
Reconciliation to annuity benefits accumulated: Ending fixed annuity reserves Impact of unrealized investment gains on reserves Fixed component of variable annuities	\$	40,942 285 165	\$	40,260 38 165	\$	40,018 225 163	\$	39,212 269 170	\$ 38,680 192 172	\$	40,942 285 165	\$	38,680 192 172
Annuity benefits accumulated per balance sheet	\$	41,392	\$	40,463	\$	40,406	\$	39,651	\$ 39,044	\$	41,392	\$	39,044
Annualized surrenders and other withdrawals as a % of beginning reserves		7.6%		7.9%		8.5%		8.4%	9.1%		7.8%		8.9%
Rider reserves included in ending fixed annuity reserves above	\$	680	\$	690	\$	625	\$	611	\$ 491	\$	680	\$	491
Embedded Derivative liability included in ending fixed annuity reserves above	\$	3,675	\$	3,099	<u>\$</u>	3,730	\$	3,469	\$ 3,541	<u>\$</u>	3,675	\$	3,541

## American Financial Group, Inc. Guaranteed Minimum Interest Rate ("GMIR") Analysis (\$ in millions)



GMIR (a)	 6/30/20	;	3/31/20	1	2/31/19	9/	30/19	 6/30/19	 3/31/19
1 - 1.99%	85%		84%		84%		84%	83%	82%
2 - 2.99%	3%		3%		3%		3%	4%	4%
3 - 3.99%	6%		7%		7%		7%	7%	8%
4.00% and above	6%		6%		6%		6%	6%	6%
Annuity Benefits Accumulated	\$ 41,392	\$	40,463	\$	40,406	\$	39,651	\$ 39,044	\$ 38,006
Traditional Fixed and FIA Surrender Value (b) (c)	\$ 31,619	\$	30,934	\$	30,921	\$	30,292	\$ 29,891	\$ 29,163
Ability to Lower Average Crediting Rates by (b) (d)	1.14%		1.18%		1.19%		1.20%	1.20%	1.20%
Pretax earnings impact of crediting guaranteed minimums (b) (assumes net DAC impact over time = \$0)	\$ 360	\$	365	\$	368	\$	363	\$ 359	\$ 350

<sup>(</sup>a) Excludes Federal Home Loan Bank ("FHLB") advances, immediate reserves and certain other reserves.

<sup>(</sup>b) Excludes Annuities with Guaranteed Withdrawal Benefits, FHLB advances, immediate reserves and certain other reserves.

<sup>(</sup>c) FIA and VIA Surrender Value include Host + Embedded Derivatives + Fixed Account values.

<sup>(</sup>d) Weighted Average Crediting Rate less GMIR



### American Financial Group, Inc. Annuity Non-Core Earnings (Losses)

				Th	ree M	onths Ended				Six Mon	ths End	led
	6,	/30/20	;	3/31/20	1	2/31/19	9/30/19	6/30/19	- 6	3/30/20	6	30/19
Annuity Non-Core Earnings (Losses): Stock market impact on:												
Liability for guaranteed benefits (a)	\$	22	\$	(33)	\$	12	\$ 2	\$ 6	\$	(11)	\$	20
DAC and sales inducements (b) Fair Value (FV) accounting		7 9		(10) (21)		4 8	 1 1	 1 <u>-</u>		(3) (12)		6 14
Subtotal impact of changes in stock market		38		(64)		24	4	7		(26)		40
Impact of changes in interest rates on FV accounting		(100)		29		(4)	(30)	(38)		(71)		(83)
Other FIA items		3		(3)		4	-	(2)		-		(1)
Unlockings		<u>-</u>		<u>-</u>		<u>-</u>	 (1)	 <u>-</u>				
Annuity Non-Core Earnings (Losses)	\$	(59)	\$	(38)	\$	24	\$ (27)	\$ (33)	\$	(97)	\$	(44)
Reported as		Non-core		Non-core		Non-core	Non-core	Non-core		Non-core		Core = (\$11) core = (\$33)
Annuity Non-Core Earnings (Losses), net of taxes	\$	(47)	\$	(30)	\$	19	\$ (21)	\$ (27)	<u>\$</u>	(77)	<u>\$</u>	(27)
Annuity Non-Core Net Spread Earned:												
Stock market impact on:		0.000/		(0.000()		0.400/	0.000/	0.000/		(0.000()		0.440/
Liability for guaranteed benefits (a)		0.22%		(0.33%)		0.12%	0.02%	0.06%		(0.06%)		0.11%
DAC and sales inducements (b)		0.07%		(0.10%)		0.04%	0.01%	0.01%		(0.01%)		0.03%
Fair Value (FV) accounting		0.09%		(0.21%)		0.08%	 0.01%	 0.00%		(0.06%)		0.07%
Subtotal impact of changes in stock market		0.38%		(0.64%)		0.24%	0.04%	0.07%		(0.13%)		0.21%
Impact of changes in interest rates on FV accounting		(0.99%)		0.29%		(0.04%)	(0.31%)	(0.40%)		(0.35%)		(0.44%)
Other FIA items		0.03%		(0.03%)		0.04%	0.00%	(0.02%)		0.00%		(0.01%)
Unlockings		0.00%		0.00%		0.00%	 (0.01%)	 0.00%		0.00%		0.00%
Non-core net spread earned on fixed annuities		(0.58%)		(0.38%)		0.24%	 (0.28%)	 (0.35%)		(0.48%)		(0.24%)
Reported as		Non-core		Non-core		Non-core	Non-core	Non-core		Non-core		ore = (.06%) ore = (.18%)

<sup>(</sup>a) Reflects the impact of changes in the stock market on AFG's liability for fixed-indexed annuities with guaranteed benefits. Increases in the stock market will generally have a favorable earnings impact; decreases in the stock market will generally have an unfavorable impact.

<sup>(</sup>b) Reflects the impact of changes in the stock market on the current and projected lifetime profitability of AFG's annuity business. Increases in the stock market will generally have a favorable earnings impact; decreases in the stock market will generally have an unfavorable impact.

S&P 500	3,100	2,585	3,231	2,977	2,942	3,100	2,942
Average 5 and 15 year Corp A2 rates	1.95%	3.01%	2.74%	2.71%	2.97%	1.95%	2.97%
Non-core earnings sensitivities:							
Incremental +/- 1% change in S&P 500			~	+/- \$2mm to \$3mn	n		
Incremental +/- 10bps change in interest rates			~	+/- \$6mm to \$8mn	n		
(Assumes parallel shift in rates (primarily Corporate A2 rates))							



## American Financial Group, Inc. Reconciliation from Core to GAAP Annuity Pretax Earnings (\$ in millions)

			Thre	ee M	onths End	ed				Si	x Mont	hs E	nded	
	6	30/20		3/31/20	1	12/31/19		9/30/19		6/30/19	6/	30/20	6/	30/19
Annuity Earnings Core annuity operating earnings - as reported (see page 12a) Annuity non-core earnings (losses)	\$	42 (59)	\$	67 (38)	\$	104 24	\$	100 (27)	\$	104 (33)	\$	109 (97)	\$	194 (33)
Earnings before income taxes - GAAP	\$	(17)	\$	29	\$	128	\$	73	\$	71	\$	12	\$	161
Policy Charges and Other Miscellaneous Income														
Policy charges and other miscellaneous income (see page 12a) Annuity non-core policy charges and other miscellaneous income	\$	13	\$	18	\$	13	\$	14 1	\$	13 -	\$	31	\$	25 -
Policy Charges and Other Miscellaneous Income - GAAP	\$	13	\$	18	\$	13	\$	15	\$	13	\$	31	\$	25
Annuity Benefit Expense Annuity benefits expense (see page 13)	\$	274	\$	287	\$	285	\$	280	\$	275	\$	561	\$	542
Annuity non-core annuity benefits Annuity Benefit Expense - GAAP	\$	157 431	\$	(3)	\$	(30) 255	\$	(26) 254	\$	67 342	\$	154 715	\$	112 654
Acquisition Expenses														
Acquisition expenses (see page 12a)  Annuity non-core acquisition expenses	\$	62 (98)	\$	71 41	\$	65 6	\$	64 54	\$	67 (34)	\$	133 (57)	\$	127 (68)
Acquisition Expenses - GAAP	\$	(36)	\$	112	\$	71	\$	118	\$	33	\$	76	\$	59
Net Spread on Fixed Annuities														
Core net spread earned on fixed annuities - as reported (see page 14)		0.39% (0.58%)		0.69% (0.38%)		1.07% 0.24%		1.06% (0.28%)		1.11% (0.35%)		0.54% 0.48%)		1.04% (0.18%)
Non-core net spread earned on fixed annuities Net Spread on Fixed Annuities		(0.58%)	_	0.31%	_	1.31%	_	0.78%	_	0.76%		0.46%) 0.06%		0.16%) 0.86%



AMERICAN
FINANCIAL
GROUP, INC.

	_ 6	6/30/20		3/31/20	_1	2/31/19	_ 9	/30/19	6	6/30/19	_3	3/31/19
Assets:												
Total cash and investments	\$	56,741	\$	53,221	\$	55,252	\$	54,207	\$	52,907	\$	51,040
Recoverables from reinsurers		3,476		3,387		3,415		3,261		3,150		3,258
Prepaid reinsurance premiums		733		708		678		781		651		636
Agents' balances and premiums receivable		1,366		1,302		1,335		1,403		1,398		1,283
Deferred policy acquisition costs		818		1,573		1,037		964		1,203		1,447
Assets of managed investment entities		4,393		4,026		4,736		4,702		4,781		4,786
Other receivables		880		981		975		1,187		999		1,011
Variable annuity assets (separate accounts)		577		497		628		601		616		610
Other assets		1,676		1,741		1,867		1,754		1,785		1,854
Goodwill		207		207		207		207		207		207
Total assets	\$	70,867	\$	67,643	\$	70,130	\$	69,067	\$	67,697	\$	66,132
Liabilities and Equity:												
Unpaid losses and loss adjustment expenses	\$	10,321	\$	10,106	\$	10,232	\$	9,847	\$	9,577	\$	9,623
Unearned premiums		2,778		2,808		2,830		2,986		2,683		2,605
Annuity benefits accumulated		41,392		40,463		40,406		39,651		39,044		38,006
Life, accident and health reserves		606		607		612		613		619		632
Payable to reinsurers		746		779		814		867		755		730
Liabilities of managed investment entities		4,236		3,865		4,571		4,523		4,590		4,593
Long-term debt		1,912		1,473		1,473		1,423		1,423		1,423
Variable annuity liabilities (separate accounts)		577		497		628		601		616		610
Other liabilities		2,173		1,998		2,295		2,235		2,300		2,245
Total liabilities	\$	64,741	\$	62,596	\$	63,861	\$	62,746	\$	61,607	\$	60,467
Sharahaldara' aguitu												
Shareholders' equity: Common stock	\$	89	\$	90	\$	90	\$	90	\$	90	\$	90
	Φ	1,299	Ф	1,309	Ф	1,307	Ф	1,292	Φ	1,277	Ф	1,256
Capital surplus Retained earnings		3,685		3,616		4,009		4,022		3,914		3,875
Unrealized gains - fixed maturities		1,030		16		862		920		812		3,673 464
Unrealized gains (losses) - fixed maturity-related cash flow hedges		47		44		17		25		18		404
Other comprehensive income, net of tax		(24)		(28)		(16)		(28)		(21)		(20)
Total shareholders' equity		6,126		5,047		6,269		6,321		6,090		5,665
Noncontrolling interests		_		_		_		_		_		_
Total liabilities and equity	\$	70,867	\$	67,643	\$	70,130	\$	69,067	\$	67,697	\$	66,132
rotal habilities and equity	Ψ	10,001	Ψ	01,043	Ψ	70,130	Ψ	55,007	Ψ	31,031	Ψ	JU, 1JZ



### American Financial Group, Inc. Book Value Per Share and Price / Book Summary

(in millions, except per share information)

	6	6/30/20	3	3/31/20	_1:	2/31/19	_ 9	/30/19	_6	6/30/19	_3	3/31/19
Shareholders' equity Unrealized (gains) related to fixed maturities Adjusted shareholders' equity Goodwill	\$	<b>6,126</b> (1,077) <b>5,049</b> (207)	<b>\$</b>	<b>5,047</b> (60) <b>4,987</b> (207)	\$	<b>6,269</b> (879) <b>5,390</b> (207)	\$	<b>6,321</b> (945) <b>5,376</b> (207)	\$	<b>6,090</b> (830) <b>5,260</b> (207)	\$	<b>5,665</b> (464) <b>5,201</b> (207)
Intangibles Tangible adjusted shareholders' equity	\$	(37) <b>4,805</b>	\$	(40) <b>4,740</b>	\$	(43) <b>5,140</b>	\$	(45) <b>5,124</b>	\$	(48) <b>5,005</b>	\$	(51) <b>4,943</b>
Common shares outstanding  Book value per share:  Book value per share	\$	88.659 <b>69.10</b>	\$	89.827 <b>56.18</b>	\$	90.304	\$	90.127 <b>70.14</b>	\$	89.918 <b>67.72</b>	\$	89.638 <b>63.20</b>
Adjusted (a) Tangible, adjusted (b)		56.95 54.20		55.52 52.77		59.70 56.93		59.65 56.84		58.49 55.65		58.02 55.14
Market capitalization												
AFG's closing common share price	\$	63.46	\$	70.08	\$	109.65	\$	107.85	\$	102.47	\$	96.21
Market capitalization	\$	5,626	\$	6,295	\$	9,902	\$	9,720	\$	9,214	\$	8,624
Price / Adjusted book value ratio		1.11		1.26		1.84		1.81		1.75		1.66

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments.

<sup>(</sup>b) Excludes unrealized gains related to fixed maturity investments, goodwill and intangibles.





	 5/30/20	3	/31/20	 2/31/19	_ 9	/30/19	6	30/19	3	3/31/19
AFG senior obligations Borrowings drawn under credit facility	\$ 1,318	\$	1,018	\$ 1,018	\$	1,018	\$	1,018	\$	1,018
Debt excluding subordinated debt	\$ 1,318	\$	1,018	\$ 1,018	\$	1,018	\$	1,018	\$	1,018
AFG subordinated debentures	 625		475	 475		425		425		425
Total principal amount of long-term debt	\$ 1,943	\$	1,493	\$ 1,493	\$	1,443	\$	1,443	\$	1,443
Shareholders' equity Noncontrolling interests (including redeemable NCI) Less:	6,126 -		5,047 -	6,269 -		6,321 -		6,090		5,665 -
Unrealized (gains) related to fixed maturity investments	(1,077)		(60)	(879)		(945)		(830)		(464)
Total adjusted capital	\$ 6,992	\$	6,480	\$ 6,883	\$	6,819	\$	6,703	\$	6,644
Ratio of debt to total adjusted capital: Including subordinated debt Excluding subordinated debt	27.8% 18.9%		23.0% 15.7%	21.7% 14.8%		21.2% 14.9%		21.5% 15.2%		21.7% 15.3%





				Thre	ee N	lonths Ende	ed				S	Six Mont	hs E	nded
	6/30/20		3	/31/20		12/31/19		9/30/19	6	6/30/19	6	/30/20	6	/30/19
Property and Casualty Insurance														
Paid Losses (GAAP)	\$	601	\$	751	\$	727	\$	769	\$	666	\$	1,352	\$	1,370

GAAP Equity (excluding AOCI)	6	3/30/20	 3/31/20	12/31/19	9/30/19	 6/30/19	3	/31/19
Property and Casualty Insurance Annuity Parent and other subsidiaries	\$	3,945 2,579 (1,451)	\$ 3,800 2,512 (1,297)	\$ 4,043 2,715 (1,352)	\$ 4,094 2,613 (1,303)	\$ 3,959 2,612 (1,290)	\$	3,868 2,553 (1,200)
AFG GAAP Equity (excluding AOCI)	\$	5,073	\$ 5,015	\$ 5,406	\$ 5,404	\$ 5,281	\$	5,221
Allowable dividends without regulatory approval								
Property and Casualty Insurance Annuity and Run-off	\$	565 287	\$ 565 287	\$ 565 287	\$ 529 768	\$ 529 768	\$	529 768
Total	\$	852	\$ 852	\$ 852	\$ 1,297	\$ 1,297	\$	1,297

### American Financial Group, Inc. Total Cash and Investments



					С	arrying Valu	ıe - J	une 30, 20	20		
	Р	roperty and			F	Parent and					% of
		Casualty Insurance	Aı	nnuity and Run-off	_	Other Non- Insurance	Co	nsolidate CLOs	_(	Total AFG Consolidated	Investment Portfolio
Total cash and investments:											
Cash and cash equivalents	\$	1,445	\$	743	\$	510	\$	-	\$	2,698	5%
Fixed maturities - Available for sale		8,631		39,406		9		-		48,046	85%
Fixed maturities - Trading		50		47		-		-		97	0%
Equity securities - common stocks		424		400		61		-		885	2%
Equity securities - perpetual preferred		379		338		-		-		717	1%
Investments accounted for using the equity method		755		1,026		-		-		1,781	3%
Mortgage loans		328		1,147		-		-		1,475	3%
Policy loans		-		158		-		-		158	0%
Equity index call options		-		605		-		-		605	1%
Real estate and other investments		113		271		52		(157)		279	0%
Total cash and investments	\$	12,125	\$	44,141	\$	632	\$	(157)	\$	56,741	100%

			(	Car	rying Value	- D	ecember 31,	20	19	
	Р	roperty and			Parent and					% of
		Casualty Insurance	 Annuity and Run-off		Other Non- Insurance	_	Consolidate CLOs	_	Total AFG Consolidated	Investment Portfolio
Total cash and investments:										
Cash and cash equivalents	\$	1,387	\$ 746	\$	181	\$	_	\$	2,314	4%
Fixed maturities - Available for sale		8,596	37,899		10		-		46,505	84%
Fixed maturities - Trading		59	54		-		-		113	0%
Equity securities - common stocks		664	553		66		-		1,283	3%
Equity securities - perpetual preferred		397	257		-		-		654	1%
Investments accounted for using the equity method		703	985		-		-		1,688	3%
Mortgage loans		262	1,067		-		-		1,329	2%
Policy loans		-	164		-		-		164	0%
Equity index call options		-	924		-		-		924	2%
Real estate and other investments		122	265		55		(164)		278	1%
Total cash and investments	\$	12,190	\$ 42,914	\$	312	\$	(164)	\$	55,252	100%



### American Financial Group, Inc. **Net Investment Income**

				Thre	е М	onths Ende	ed					Six Mont	hs F	nded
	- 6	6/30/20	_ 3	3/31/20	_ 1	2/31/19		9/30/19		6/30/19	- 6	6/30/20		6/30/19
Property and Casualty Insurance:														
Gross Investment Income														
Fixed maturities - Available for sale	\$	75	\$	81	\$	79	\$	75	\$	79	\$	156	\$	156
Fixed maturities - Trading	*	-	*	1	*	-	*	1	*	1	•	1	*	2
Equity securities - dividends		8		10		11		12		13		18		26
Equity securities - MTM		2		3		(1)		7		1		5		3
Equity in investees		(15)		11		21		20		20		(4)		23
AFG managed CLOs		-		(11)		(2)		(2)		2		(11)		5
Other investments (a)		3		6		13		12	_	10		9		17
Gross investment income		73		101		121		125		126		174		232
Investment expenses		(1)		(2)		(1)		(1)		(2)		(3)		(4)
Total net investment income	\$	72	\$	99	\$	120	\$	124	\$	124	\$	171	\$	228
Average cash and investments (b)	\$	11,454	\$	11,457	\$	11,744	\$	11,387	\$	11,193	\$	11,509	\$	11,084
Average yield (c)		2.51%		3.46%		4.09%		4.36%	_	4.43%		2.97%	_	4.11%
Fixed Annuity														
Gross Investment Income														
Fixed maturities - Available for sale	\$	402	\$	403	\$	406	\$	393	\$	391	\$	805	\$	775
Equity securities - dividends		8		7		8		9		8		15		17
Equity securities - MTM		-		5		4		7		3		5		6
Equity in investees		(39)		14		24		23		25		(25)		43
AFG managed CLOs		2		(25)		(5)		(3)		3		(23)		11
Other investments (a)		14		19		23	_	21	_	22		33	_	37
Gross investment income		387		423		460		450		452		810		889
Investment expenses		(5)	_	(3)	_	(4)	_	(4)	•	(4)		(8)	_	(8)
Total net investment income	\$	382	\$	420	\$	456	\$	446	\$	448	\$	802	\$	881
Average cash and investments (b)	\$	40,570	\$	40,073	\$	39,316	\$	38,650	\$	37,907	\$	40,322	\$	37,449
Average yield (c)		3.77%		4.19%	_	4.63%	_	4.62%	_	4.73%	_	3.98%	_	4.71%
AFG consolidated net investment income:														
Property & Casualty core	\$	72	\$	99	\$	120	\$	124	\$	124	\$	171	\$	228
Neon exited lines non-core		-		(6)		-		-		-		(6)		-
Annuity:				` ,								` '		
Fixed Annuity		382		420		456		446		448		802		881
Variable Annuity		2		2		2		2		3		4		5
Parent & other		14		(7)		8		11		10		7		24
Consolidate CLOs		(2)		36		7		5	_	(5)		34		(16)
Total net investment income	\$	468	\$	544	\$	593	\$	588	\$	580	\$	1,012	\$	1,122

<sup>(</sup>a) Includes income from mortgage loans, real estate, policy loans, short-term investments, and cash equivalents.(b) Average cash and investments is the average of the beginning and ending quarter balances, or the average of the five quarters balances.(c) Average yield is calculated by dividing investment income for the quarter by the average cash and investment balance over the quarter.



### American Financial Group, Inc. Insurance Companies' Alternative Investments

				Thre	ee N	Months End	ed					Six Mont	hs F	Ended
	6,	/30/20		3/31/20		12/31/19		9/30/19		6/30/19		6/30/20		6/30/19
Property and Casualty Insurance:														
Net Investment Income														
Equity securities MTM through investment income (a)	\$	2	\$	3	\$	(1)	\$	7	\$	1	\$	5	\$	3
Investments accounted for using the equity method (b)		(15)		11		21		20		20		(4)		23
AFG managed CLOs (eliminated in consolidation)		<u> </u>	_	(11)	_	(2)	_	(2)	_	2	_	(11)		5
Total Property & Casualty	\$	(13)	\$	3	\$	18	\$	25	\$	23	\$	(10)	\$	31
Investments														
Equity securities MTM through investment income (a)	\$	95	\$	86	\$	71	\$	63	\$	44	\$	95	\$	44
Investments accounted for using the equity method (b)	Ψ	755	Ψ	736	Ψ	703	Ψ	625	Ψ.	614	Ψ	755	Ψ.	614
AFG managed CLOs (eliminated in consolidation)		39		40		48		53		56		39		56
Total Property & Casualty	\$	889	\$	862	\$	822	\$	741	\$	714	\$	889	\$	714
Annualized Yield - Property & Casualty		(5.9%)		1.4%		9.2%		13.7%		13.3%		(2.3%)		9.1%
Fixed Annuity:														
Net Investment Income														
Equity securities MTM through investment income (a)	\$	-	\$	5	\$	4	\$	7	\$	3	\$	5	\$	6
Investments accounted for using the equity method (b)		(39)		14		24		23		25		(25)		43
AFG managed CLOs (eliminated in consolidation)		2		(25)	_	(5)		(3)		3		(23)	_	11
Total Fixed Annuity	\$	(37)	\$	(6)	\$	23	\$	27	\$	31	\$	(43)	\$	60
Investments														
Equity securities MTM through investment income (a)	\$	168	\$	160	\$	142	\$	120	\$	101	\$	168	\$	101
Investments accounted for using the equity method (b)		1,026		1,027		985		910		892		1,026		892
AFG managed CLOs (eliminated in consolidation)		118	_	120	_	116	_	125	_	135	_	118	_	135
Total Fixed Annuity	\$	1,312	\$	1,307	\$	1,243	\$	1,155	\$	1,128	\$	1,312	\$	1,128
Annualized Yield - Fixed Annuity		(11.3%)		(1.9%)		7.7%		9.5%		11.2%		(6.7%)		11.1%
Combined:														
Net Investment Income														
Equity securities MTM through investment income (a)	\$	2	\$	8	\$	3	\$	14	\$	4	\$	10	\$	9
Investments accounted for using the equity method (b)		(54)		25		45		43		45		(29)		66
AFG managed CLOs (eliminated in consolidation)  Total Combined	\$	(50)	\$	(36) (3)	\$	(7) <b>41</b>	\$	(5) <b>52</b>	\$	5 <b>54</b>	\$	(34) (53)	\$	16 <b>91</b>
							_						_	
Investments			_											
Equity securities MTM through investment income (a)	\$	263	\$	246	\$	213	\$	183	\$	145	\$	263	\$	145
Investments accounted for using the equity method (b) AFG managed CLOs (eliminated in consolidation)		1,781 157		1,763 160		1,688 164		1,535 178		1,506 191		1,781 157		1,506 191
Total Combined	\$	2,201	\$	2,169	\$	2,065	\$	1,896	\$	1,842	\$	2,201	\$	1,842
Annualized Yield - Combined		(9.2%)		(0.6%)		8.3%		11.1%		12.0%		(4.9%)		10.3%

<sup>(</sup>a) AFG carries the small portion of its equity securities previously classified as "trading" and investments in limited partnerships and similar investments that aren't accounted for using the equity method at fair value through net investment income.

<sup>(</sup>b) The majority of AFG's investments accounted for using the equity method mark their underlying assets to market through net income.



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## American Financial Group, Inc. Fixed Maturities - By Security Type - AFG Consolidated (\$ in millions )

June 30, 2020	Book	ι Value (b)	Fair Value	_	nrealized in (Loss)	% of Fair Value	% of Investment Portfolio
US Government and government agencies	\$	199	\$ 213	\$	14	0%	0%
States, municipalities and political subdivisions		6,391	6,969		578	14%	12%
Foreign government		210	218		8	1%	0%
Residential mortgage-backed securities		2,996	3,223		227	7%	6%
Commercial mortgage-backed securities		852	889		37	2%	2%
Collateralized loan obligations		4,605	4,507		(98)	9%	8%
Other asset-backed securities		7,386	7,315		(71)	15%	13%
Corporate and other bonds		23,067	 24,809		1,742	52%	44%
Total AFG consolidated	\$	45,706	\$ 48,143	\$	2,437	100%	85%

#### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.21%

Net of investment expense (a) 4.16%

### Approximate average life and duration:

Approximate average life 5.5 years
Approximate duration 4 years

December 31, 2019	 Book Value	Fair Value	-	Jnrealized ain (Loss)	% of Fair Value	% of Investment Portfolio
US Government and government agencies	\$ 203	\$ 213	\$	10	1%	0%
States, municipalities and political subdivisions	6,628	6,987		359	15%	12%
Foreign government	209	211		2	0%	0%
Residential mortgage-backed securities	2,901	3,161		260	7%	6%
Commercial mortgage-backed securities	896	927		31	2%	2%
Collateralized loan obligations	4,307	4,280		(27)	9%	8%
Other asset-backed securities	6,992	7,128		136	15%	13%
Corporate and other bonds	 22,501	 23,711		1,210	51%	43%
Total AFG consolidated	\$ 44,637	\$ 46,618	\$	1,981	100%	84%

### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.48% Net of investment expense (a) 4.44%

### Approximate average life and duration:

Approximate average life 5.5 years
Approximate duration 4 years

- (a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.
- (b) Book Value is amortized cost, net of allowance for expected credit losses.



### American Financial Group, Inc. Fixed Maturities - By Security Type Portfolio (\$ in millions)

				June	30, 20	20					Decembe	er 31,	2019	
					Un	realized	% of						realized	% of
Property and Casualty Insurance:	Book Va	lue	Fai	ir Value	Gai	n (Loss)	Fair Value	Boo	k Value	Fa	ir Value	Gair	ı (Loss)	Fair Value
US Government and government agencies	*	61	\$	168	\$	7	2%	\$	165	\$	167	\$	2	2%
States, municipalities and political subdivisions	2,4			2,536		118	29%		2,524		2,614		90	30%
Foreign government		79		183		4	2%		178		177		(1)	2%
Residential mortgage-backed securities	-	36		984		48	11%		990		1,051		61	12%
Commercial mortgage-backed securities		86		88		2	1%		89		92		3	1%
Collateralized loan obligations	_	35		913		(22)	11%		906		901		(5)	11%
Other asset-backed securities	1,8			1,810		(18)	21%		1,727		1,741		14 51	20%
Corporate and other bonds	1,9		<u></u>	1,999	<u></u>	56	23%	•	1,861	•	1,912	<u>*</u>	51	22%
Property and Casualty Insurance	\$ 8,4	86	\$	8,681	\$	195	100%	\$	8,440	\$	8,655	\$	215	100%
Annualized yield on available for sale fixed maturities	·													
Excluding investment expense (a)	<b>3.</b> 53	3%							3.94%					
Net of investment expense (a)	3.46								3.90%					
Tax equivalent, net of investment expense (b)	3.61								4.05%					
Approximate average life and duration:														
Approximate average life  Approximate average life	4 yea	orc						1	.5 years					
Approximate average me Approximate duration	3 yea							4	3 years					
Approximate duration	3 yea	סוג							3 years					
				June	30. 20	20					Decembe	er 31.	2019	
				June			% of				Decembe			% of
Annuity and Run-off:	Book Val	lue	Fai	June :	Un	20 realized n (Loss)	% of Fair Value	Boo	ok Value		Decembe	Un	realized	% of Fair Value
•				ir Value	Un Gai	realized	Fair Value			Fa	air Value	Un Gair	realized n (Loss)	Fair Value
US Government and government agencies	\$	38	<u>Fai</u>	ir Value 45	Un	realized n (Loss) 7	Fair Value 0%	<b>Boo</b> \$	38		air Value 46	Un	realized n (Loss) 8	Fair Value 0%
US Government and government agencies States, municipalities and political subdivisions	\$ 3,9	38		ir Value	Un Gai	realized n (Loss)	Fair Value			Fa	air Value	Un Gair	realized n (Loss)	Fair Value
US Government and government agencies	\$ 3,9	38 73 31		ir Value 45 4,433	Un Gai	realized n (Loss) 7 460	9% 11%		38 4,104	Fa	46 4,373	Un Gair	realized 1 (Loss) 8 269	Fair Value 0% 12%
US Government and government agencies States, municipalities and political subdivisions Foreign government	\$ 3,9	38 73 31		45 4,433 35	Un Gai	realized n (Loss) 7 460 4	9% 11% 0%		38 4,104 31	Fa	46 4,373 34	Un Gair	realized n (Loss) 8 269 3	9% 12% 0%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities	\$ 3,9	38 73 31 58 66		45 4,433 35 2,230	Un Gai	realized n (Loss) 7 460 4 172	9% 11% 0% 6%		38 4,104 31 1,909	Fa	46 4,373 34 2,100	Un Gair	realized n (Loss) 8 269 3 191	9% 12% 0% 6%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities	\$ 3,9 2,0 7 3,6 5,5	38 73 31 58 66 70 58		45 4,433 35 2,230 801	Un Gai	7 460 4 172 35 (76) (53)	9% 11% 0% 6% 2% 9% 14%		38 4,104 31 1,909 807	Fa	46 4,373 34 2,100 835 3,379 5,387	Un Gair	realized n (Loss) 8 269 3 191 28 (22) 122	9% 12% 0% 6% 2% 9% 14%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations	\$ 2,0 7 3,6	38 73 31 58 66 70 58		45 4,433 35 2,230 801 3,594	Un Gai	realized n (Loss) 7 460 4 172 35 (76)	9% Fair Value 0% 11% 0% 6% 2% 9%		38 4,104 31 1,909 807 3,401	Fa	46 4,373 34 2,100 835 3,379	Un Gair	realized 1 (Loss) 8 269 3 191 28 (22)	9% 6% 2% 9%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities	\$ 3,9 2,0 7 3,6 5,5	38 73 31 58 66 70 58 24		45 4,433 35 2,230 801 3,594 5,505	Un Gai	7 460 4 172 35 (76) (53)	9% 11% 0% 6% 2% 9% 14%		38 4,104 31 1,909 807 3,401 5,265	Fa	46 4,373 34 2,100 835 3,379 5,387	Un Gair	realized n (Loss) 8 269 3 191 28 (22) 122	9% 12% 6% 2% 9% 14%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities Corporate and other bonds Total Annuity and Run-off	\$ 2,0 7 3,6 5,5 21,1 \$ 37,2	38 73 31 58 66 70 58 24	\$	45 4,433 35 2,230 801 3,594 5,505 22,810	Un <u>Gai</u> \$	7 460 4 172 35 (76) (53) 1,686	9% 11% 0% 6% 2% 9% 14% 58%	\$	38 4,104 31 1,909 807 3,401 5,265 20,640	<b>F</b> a	46 4,373 34 2,100 835 3,379 5,387 21,799	Uni Gair \$	realized 1 (Loss) 8 269 3 191 28 (22) 122 1,159	9% 12% 0% 6% 2% 9% 14% 57%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities Corporate and other bonds Total Annuity and Run-off  Annualized yield on available for sale fixed maturities	\$ 3,9 2,0 7 3,6 5,5 21,1 \$ 37,2	38 73 31 58 66 70 58 24 <b>18</b>	\$	45 4,433 35 2,230 801 3,594 5,505 22,810	Un <u>Gai</u> \$	7 460 4 172 35 (76) (53) 1,686	9% 11% 0% 6% 2% 9% 14% 58%	\$	38 4,104 31 1,909 807 3,401 5,265 20,640 36,195	<b>F</b> a	46 4,373 34 2,100 835 3,379 5,387 21,799	Uni Gair \$	realized 1 (Loss) 8 269 3 191 28 (22) 122 1,159	9% 12% 0% 6% 2% 9% 14% 57%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities Corporate and other bonds Total Annuity and Run-off  Annualized yield on available for sale fixed maturities Excluding investment expense (a)	\$ 3,9 2,0 7 3,6 5,5 21,1 \$ 37,2	38 73 31 58 66 70 58 24 18	\$	45 4,433 35 2,230 801 3,594 5,505 22,810	Un <u>Gai</u> \$	7 460 4 172 35 (76) (53) 1,686	9% 11% 0% 6% 2% 9% 14% 58%	\$	38 4,104 31 1,909 807 3,401 5,265 20,640 36,195	<b>F</b> a	46 4,373 34 2,100 835 3,379 5,387 21,799	Uni Gair \$	realized 1 (Loss) 8 269 3 191 28 (22) 122 1,159	9% 12% 0% 6% 2% 9% 14% 57%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities Corporate and other bonds Total Annuity and Run-off  Annualized yield on available for sale fixed maturities Excluding investment expense (a) Net of investment expense (a)	\$ 3,9 2,0 7 3,6 5,5 21,1 \$ 37,2	38 73 31 58 66 70 58 24 18	\$	45 4,433 35 2,230 801 3,594 5,505 22,810	Un <u>Gai</u> \$	7 460 4 172 35 (76) (53) 1,686	9% 11% 0% 6% 2% 9% 14% 58%	\$	38 4,104 31 1,909 807 3,401 5,265 20,640 36,195	<b>F</b> a	46 4,373 34 2,100 835 3,379 5,387 21,799	Uni Gair \$	realized 1 (Loss) 8 269 3 191 28 (22) 122 1,159	9% 12% 0% 6% 2% 9% 14% 57%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities Corporate and other bonds Total Annuity and Run-off  Annualized yield on available for sale fixed maturities Excluding investment expense (a) Net of investment expense (a) Approximate average life and duration:	\$ 3,9 2,0 7 3,6 5,5 21,1 \$ 37,2  S: 4.37	38 73 31 58 66 70 58 24 <b>18</b>	\$	45 4,433 35 2,230 801 3,594 5,505 22,810	Un <u>Gai</u> \$	7 460 4 172 35 (76) (53) 1,686	9% 11% 0% 6% 2% 9% 14% 58%	\$	38 4,104 31 1,909 807 3,401 5,265 20,640 36,195	<b>F</b> a	46 4,373 34 2,100 835 3,379 5,387 21,799	Uni Gair \$	realized 1 (Loss) 8 269 3 191 28 (22) 122 1,159	9% 12% 0% 6% 2% 9% 14% 57%
US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Collateralized loan obligations Other asset-backed securities Corporate and other bonds Total Annuity and Run-off  Annualized yield on available for sale fixed maturities Excluding investment expense (a) Net of investment expense (a)	\$ 3,9 2,0 7 3,6 5,5 21,1 \$ 37,2	38 73 31 58 66 70 58 24 <b>18</b>	\$	45 4,433 35 2,230 801 3,594 5,505 22,810	Un <u>Gai</u> \$	7 460 4 172 35 (76) (53) 1,686	9% 11% 0% 6% 2% 9% 14% 58%	\$ \$	38 4,104 31 1,909 807 3,401 5,265 20,640 36,195	<b>F</b> a	46 4,373 34 2,100 835 3,379 5,387 21,799	Uni Gair \$	realized 1 (Loss) 8 269 3 191 28 (22) 122 1,159	9% 12% 0% 6% 2% 9% 14% 57%

<sup>(</sup>a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.(b) Adjusts the yield on tax-exempt bonds to the fully taxable equivalent yield.

### American Financial Group, Inc. Fixed Maturities - Credit Rating



(\$ in millions)

			June 3	0, 202	20	
By Credit Rating (a)	Вс	ook Value	Fair Value		nrealized in (Loss)	% of Fair Value
Investment grade						
AAA	\$	9,757	\$ 9,959	\$	202	21%
AA		7,938	8,352		414	17%
Α		9,836	10,533		697	22%
BBB		13,907	14,883		976	31%
Subtotal - Investment grade		41,438	 43,727		2,289	91%
ВВ		909	875		(34)	2%
В		258	257		(1)	1%
Other (b)		3,101	3,284		183	6%
Subtotal - Non-Investment grade		4,268	4,416		148	9%
Total	\$	45,706	\$ 48,143	\$	2,437	100%

97% of the fixed maturity portfolio is NAIC designated 1 or 2.

			Decembe	r 31, 2	2019	
By Credit Rating (a)	Вс	ook Value	 Fair Value	_	nrealized in (Loss)	% of Fair Value
Investment grade						
AAA	\$	8,854	\$ 9,010	\$	156	19%
AA		8,615	8,957		342	19%
Α		10,456	10,983		527	24%
BBB		12,759	13,465		706	29%
Subtotal - Investment grade		40,684	42,415		1,731	91%
ВВ		714	724		10	2%
В		186	183		(3)	0%
Other (b)		3,053	3,296		243	7%
Subtotal - Non-Investment grade		3,953	4,203		250	9%
Total	\$	44,637	\$ 46,618	\$	1,981	100%

98% of the fixed maturity portfolio is NAIC designated 1 or 2.

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) See pages 33 and 34 for more information.





% of Unrealized % of Investment Gain (Loss) June 30, 2020 **Book Value Fair Value** Fair Value Portfolio Residential 437 \$ 445 \$ \$ 8 11% 1% Agency Prime (Non-Agency) 2% 1,330 1,435 105 35% 929 22% 2% Alt-A 843 86 Subprime 386 414 28 10% 1% Commercial 889 37 852 22% 2% Total AFG consolidated 3,848 \$ 4,112 \$ 264 100% 8%

- Substantially all of AFG's MBS securities are either senior tranches of securitizations or collateralized by senior tranches of securitizations.
- The average amortized cost as a percent of par is Prime 88%; Alt-A 80%; Subprime 86%; CMBS 99%.
- The average FICO score of our residential MBS securities is Prime 747; Alt-A 693; Subprime 631.
- 94% of our Commercial MBS portfolio is investment-grade rated (83% AAA) and the average subordination for this group of assets is 36%.
- The approximate average life by collateral type is Residential 4 years; Commercial 3 years.

						% of
December 31, 2019	Bo	ok Value	Fair Value	 realized in (Loss)	% of Fair Value	Investment Portfolio
Residential						
Agency	\$	549	\$ 552	\$ 3	13%	1%
Prime (Non-Agency)		1,157	1,264	107	31%	2%
Alt-A		897	1,015	118	25%	2%
Subprime		298	330	32	8%	1%
Commercial		896	927	31	23%	2%
Total AFG consolidated	\$	3,797	\$ 4,088	\$ 291	100%	8%

## American Financial Group, Inc. Mortgage-Backed Securities Portfolio (\$ in millions)



Property and Casualty Insurance:					June 3	0, 2020		
					Unre	ealized	% of	% of Inv
By Asset Type	Bo	ok Value	F	air Value	Gain	(Loss)	Fair Value	Portfolio
Residential								
Agency	\$	227	\$	232	\$	5	22%	2%
Prime (Non-Agency)	•	311	*	325	*	14	30%	3%
Alt-A		234		255		21	24%	2%
Subprime		164		172		8	16%	1%
Commercial		86		88		2	8%	1%
Total	\$	1,022	\$	1,072	\$	50	100%	9%
					ecembe	er 31, 201		
						ealized	% of	% of Inv
By Asset Type	Bo	ok Value	F	air Value		(Loss)	Fair Value	Portfolio
		OK Value		un value	Cum	(2000)	Tun value	1 01110110
Residential	•	0.45	•	0.47	•	_	2007	00/
Agency	\$	315	\$	317	\$	2	28%	3%
Prime (Non-Agency)		279		292		13	26%	2%
Alt-A		265		299		34	26%	2%
Subprime		131		143		12	12%	1%
Commercial		89		92		3	8%	1%
Total	\$	1,079	\$	1,143	\$	64	100%	9%
Annuity and Run-off:					June 3	0, 2020		
					Unre	ealized	% of	% of Inv
By Asset Type	Во	ok Value	F	air Value	Gain	(Loss)	Fair Value	Portfolio
Residential								
Agency	\$	210	\$	213	\$	3	7%	0%
Prime (Non-Agency)	Ψ	1,017	Ψ	1,101	Ψ	84	37%	2%
Alt-A		609		674		65	22%	2%
Subprime		222		242		20	8%	1%
							070	
Commoraial				001		25	260/	20/
Commercial Total	\$	766 <b>2.824</b>	\$	801 3.031	\$	35 <b>207</b>	26% 100%	2% <b>7%</b>
Commercial <b>Total</b>	\$	2,824	\$	3,031	\$	207	100%	2% <b>7%</b>
	\$		\$	3,031	ecembe	207 er 31, 201	100%	7%
Total		2,824		3,031 D	ecembe Unre	207 er 31, 2019 ealized	100% 9 % of	7% % of Inv
Total  By Asset Type				3,031	ecembe Unre	207 er 31, 201	100%	7%
Total	Во	2,824 ok Value	F	3,031 D air Value	ecembe Unro Gain	207 er 31, 2019 ealized (Loss)	100% 9 % of Fair Value	7% % of Inv Portfolio
By Asset Type Residential Agency		2,824		3,031 D	ecembe Unre	207 er 31, 2019 ealized	100% 9 % of	7% % of Inv
By Asset Type  Residential Agency Prime (Non-Agency)	Во	2,824 ok Value 234 876	F	3,031 D air Value 235 962	ecembe Unro Gain	207 er 31, 2019 ealized (Loss)	100%  % of Fair Value  8% 33%	% of Inv Portfolio 1% 2%
By Asset Type Residential Agency	Во	2,824  ok Value	F	3,031 D air Value 235	ecembe Unro Gain	207 er 31, 2019 ealized (Loss)	100%  % of Fair Value  8% 33% 25%	% of Inv Portfolio 1% 2% 2%
By Asset Type  Residential Agency Prime (Non-Agency)	Во	2,824 ok Value 234 876	F	3,031 D air Value 235 962	ecembe Unro Gain	207 er 31, 2019 ealized (Loss)	100%  % of Fair Value  8% 33%	% of Inv Portfolio 1% 2%
By Asset Type  Residential Agency Prime (Non-Agency) Alt-A	Во	2,824 ok Value 234 876 632	F	3,031 D air Value 235 962 716	ecembe Unro Gain	207 er 31, 2019 ealized (Loss) 1 86 84	100%  % of Fair Value  8% 33% 25%	% of Inv Portfolio 1% 2% 2%
By Asset Type  Residential Agency Prime (Non-Agency) Alt-A Subprime	Во	2,824 ok Value 234 876 632 167	F	3,031 D air Value 235 962 716 187	ecembe Unro Gain	207 er 31, 2019 ealized (Loss) 1 86 84 20	100%  % of Fair Value  8% 33% 25% 6%	7% % of Inv Portfolio 1% 2% 2% 0%

Appendix A
American Financial Group, Inc.
Components of Core Operating Earnings As Reported
(\$ in millions)

				Thr	ee M	onths End	ded					Six Month	ıs En	ded
	6	6/30/20	3	3/31/20	12	2/31/19	9/30/	9	6	/30/19	6	30/20	6	/30/19
Core operating earnings before alternative investments marked to market Property and Casualty Insurance core operating earnings before alternative investments marked to market Annuity Pretax core operating earnings before alternative investments marked to market Interest expense of parent holding companies Other expense Pre-tax core operating earnings before alternative investments marked to market Income tax expense	\$	129 84 (23) (20) 170 31	\$	178 79 (17) (20) 220 42	\$	181 84 (18) (32) 215 42	\$	169 75 (17) (22) 205 39	\$	152 75 (17) (25) 185 34	\$	163 (40) (40) 390 73	\$	329 139 (33) (51) 384 76
Core net operating earnings before alternative investments marked to market	\$	139	\$	178	\$	173	\$	166	\$	151	\$	317	\$	308
Alternative investments marked to market through core operating earnings, net of DAC Property and Casualty Insurance alternative investments marked to market Annuity alternative investments marked to market, net of DAC Core pre-tax alternative investments marked to market, net of DAC Income tax expense  Alternative investments marked to market through core operating earnings, net of DAC	\$ 	(13) (42) (55) (11) (44)	\$	3 (12) (9) (2) (7)	\$ 	18 20 38 8 30	\$ <b>\$</b>	25 25 50 11 <b>39</b>	\$	23 29 52 11 41	\$	(10) (54) (64) (13) (51)		31 55 86 18 68
Core operating earnings as reported Property and Casualty Insurance operating earnings Annuity operating earnings Interest expense of parent holding companies Other expense Pre-tax core operating earnings as reported Income tax expense Core net operating earnings as reported	\$	116 42 (23) (20) 115 20 <b>95</b>	\$	181 67 (17) (20) 211 40 171	\$	199 104 (18) (32) 253 50 <b>203</b>	\$ <b>\$</b>	194 100 (17) (22) 255 50 <b>205</b>	\$	175 104 (17) (25) 237 45 192	\$ 	297 109 (40) (40) 326 60 <b>266</b>	\$ 	360 194 (33) (51) 470 94 376
Average number of diluted shares		89.997		91.138		91.274	91	.137		90.981		90.567		90.839
Diluted core net operating earnings per share:  Core net operating earnings before alternative investments marked to market per share  Core alternative investments marked to market through core operating earnings, net of DAC per share  Core net operating earnings as reported per share	\$ <b>\$</b>	1.53 (0.48) <b>1.05</b>	\$ <b>\$</b>	1.96 (0.08) <b>1.88</b>	\$ <b>\$</b>	1.90 0.32 <b>2.22</b>		1.82 0.43 <b>2.25</b>	\$ <b>\$</b>	1.66 0.46 <b>2.12</b>	\$ <b>\$</b>	3.50 (0.56) <b>2.94</b>	\$ <b>\$</b>	3.39 0.75 <b>4.14</b>



# Appendix B American Financial Group, Inc. Fixed Maturities by Credit Rating & NAIC Designation by Type 6/30/2020

						F	air Value	by 1	Гуре					
By Credit Rating (a)	 <b>US Gov</b>	Munis	Fı	rgn Gov	 RMBS		CMBS		CLOs	 ABS	C	orp/Oth	 Total	% Total
Investment grade														
AAA	\$ 203	\$ 2,061	\$	157	\$ 1,348	\$	738	\$	3,261	\$ 2,031	\$	160	\$ 9,959	21%
AA	10	4,360		44	135		10		981	1,721		1,091	8,352	17%
Α	-	393		1	249		14		228	1,766		7,882	10,533	22%
BBB	 	 94		3	62		73		25	 800		13,826	14,883	31%
Subtotal - Investment grade	213	6,908		205	1,794		835		4,495	6,318		22,959	43,727	91%
ВВ	-	9		-	73		32		-	8		753	875	2%
В	-	-		-	103		-		-	4		150	257	1%
CCC, CC, C	-	-		-	512		5		-	3		42	562	1%
D	 -	 			179				-	 		1	 180	0%
Subtotal - Non-Investment grade	-	9		-	867		37		-	15		946	1,874	4%
Not Rated (b)	 	 52		13	 562		17		12	 982		904	 2,542	<u>5%</u>
Total	\$ 213	\$ 6,969	\$	218	\$ 3,223	\$	889	\$	4,507	\$ 7,315	\$	24,809	\$ 48,143	100%

					Fair Value	by ·	type						
NAIC designation	US Gov	Munis	Frgn gov	RMBS	CMBS		CLOs	ABS	С	orp/Oth	l	Total	% Total
1 2	\$ 196 -	\$ 6,865 94	\$ 184 -	\$ 3,115 22	\$ 840 14	\$	4,468 25	\$ 6,481 807	\$	9,760 13,948	\$	31,909 14,910	68% 29%
Subtotal	 196	 6,959	 184	 3,137	 854		4,493	 7,288		23,708		46,819	97%
3	-	9	_	21	32		_	8		770		840	2%
4	-	-	-	28	-		-	3		226		257	1%
5	-	-	-	21	3		13	4		86		127	0%
6	15	-	-	6	-		-	5		5		31	0%
Subtotal	 15	 9	 -	 76	 35		13	 20		1,087		1,255	3%
No designation (c)	 2	 1	 34	 10	 		1	 7		14		69	0%
Total	\$ 213	\$ 6,969	\$ 218	\$ 3,223	\$ 889	\$	4,507	\$ 7,315	\$	24,809	\$	48,143	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) For ABS, 99% are NAIC 1.

For Corp/Oth, 78% are NAIC 1, 6% NAIC 2, 4% NAIC 3, 8% NAIC 4, 4% NAIC 5.

For Total, 90% are NAIC 1, 2% NAIC 2, 2% NAIC 3, 3% NAIC 4, 3% NAIC 5.

<sup>(</sup>c) Primarily relates to securities held by non-insurance companies.



# Appendix C American Financial Group, Inc. Fixed Maturities by Credit Rating & NAIC Designation by Type 12/31/2019

						F	air Value	by 7	Туре					
By Credit Rating (a)	 US Gov	Munis	Fr	rgn Gov	RMBS		CMBS		CLOs	 ABS	<u> </u>	orp/Oth	Total	% Total
Investment grade														
AAA	\$ 204	\$ 2,086	\$	134	\$ 1,184	\$	773	\$	2,921	\$ 1,529	\$	179	\$ 9,010	19%
AA	9	4,325		52	131		20		1,074	1,779		1,567	8,957	19%
Α	-	418		8	250		16		241	1,983		8,067	10,983	24%
BBB	 	 95		3	 115		78		27	 742		12,405	 13,465	29%
Subtotal - Investment grade	213	6,924		197	1,680		887		4,263	6,033		22,218	42,415	91%
ВВ	-	9		-	74		32		-	13		596	724	2%
В	-	-		1	97		5		-	4		76	183	0%
CCC, CC, C	-	-		-	544		3		-	4		42	593	1%
D	 	 			 185		-		-	 		1	 186	0%
Subtotal - Non-Investment grade	-	9		1	900		40		-	21		715	1,686	3%
Not Rated (b)	 	 54		13	 581				17	 1,074		778	 2,517	6%
Total	\$ 213	\$ 6,987	\$	211	\$ 3,161	\$	927	\$	4,280	\$ 7,128	\$	23,711	\$ 46,618	100%

					Fair Value	by	type					
NAIC designation	<b>US</b> Gov	Munis	Frgn gov	RMBS	CMBS		CLOs	ABS	С	orp/Oth	 Total	% Total
1 2	\$ 191 -	\$ 6,875 95	\$ 172 -	\$ 3,030 29	\$ 883 9	\$	4,232 26	\$ 6,308 770	\$	10,310 12,518	\$ 32,001 13,447	69% 29%
Subtotal	191	6,970	 172	 3,059	892		4,258	 7,078		22,828	 45,448	98%
3	-	9	-	29	32		-	13		601	684	2%
4	-	-	-	16	-		-	4		146	166	0%
5	-	-	-	21	3		18	4		92	138	0%
6	15	-	-	5	-		-	15		5	40	0%
Subtotal	15	 9	 -	 71	35		18	 36		844	 1,028	2%
No designation (c)	 7	 8	 39	 31	 		4	 14		39	 142	0%
Total	\$ 213	\$ 6,987	\$ 211	\$ 3,161	\$ 927	\$	4,280	\$ 7,128	\$	23,711	\$ 46,618	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) 87% are NAIC 1, 4% NAIC 2, 2% NAIC 3, 3% NAIC 4, 3% NAIC 5 and 1% NAIC 6.

<sup>(</sup>c) Primarily relates to securities held by non-insurance companies.



Appendix D
American Financial Group, Inc.
Corporate Securities by Credit Rating & NAIC Designation by Industry
6/30/2020
(\$ in millions)

	Fair Value By Industry																					
				Other		Asset						Capital	Basic		Con	nmunicat		estaurants,				
Credit Rating (a)		Banking	Insurance	Financials	Technology	Managers	Energy	Healthcare	Consumer	REITs	Utilities	Goods	Industry	Media	Autos	ions	Retailers	Leisure	Aviation	Other	Total	% Total
Investment Grade																						
AAA	\$	-	\$ -	\$ -	\$ 26	s - s	-	\$ 21	\$ 32 \$	- \$	- \$	- \$	- \$	- \$	- \$	79 \$	- 9	- 9	- \$	2	\$ 160	1%
AA		86	129	97	112	184	179	90	110	- '	-	1	- 1	-	- 1	- '	23	18	-	62	1,091	4%
Α		2,122	1,079	364	549	710	208	353	261	315	549	377	75	228	148	171	83	19	96	175	7,882	32%
BBB		3,228	1,135	756	1,047	734	1,026	895	594	654	383	449	631	442	487	335	294	234	164	338	13,826	56%
Subtotal		5,436	2,343	1,217	1,734	1,628	1,413	1,359	997	969	932	827	706	670	635	585	400	271	260	577	22,959	93%
BB		42	22	30	67	10	145	55	84	77	10	18	24	3	66	3	40	40	16	1	753	3%
В		-	1	-	5	-	14	21	22	66	-	-	10	-	-	-	1	5	5	-	150	1%
CCC, CC, C		-	-	1	8	-	4	1	12	-	-	-	3	-	-	-	5	8	-	-	42	0%
D																		1		-	1	0%
Subtotal		42	23	31	80	10	163	77	118	143	10	18	37	3	66	3	46	54	21	1	946	4%
Not Rated (b)		23	13	570	24	5	2	29	100	27	<del>-</del>	4	11	52		<u>-</u>	21	10	<u>-</u>	13	904	3%
Total	\$	5,501	\$ 2,379	\$ 1,818	\$ 1,838	\$ 1,643 \$	1,578	\$ 1,465	\$ 1,215 \$	1,139 \$	942 \$	849 \$	754 \$	725 \$	701 \$	588 \$	467	335	281 \$	591	\$ 24,809	100%

	Fair Value By Industry																					
NAIC designation		Banking	Insurance	Other Financials		Asset Managers	Energy	Healthcare	Consumer	REITs	Utilities	Capital Goods	Basic Industry	Media	Co Autos	ommunicat ions		Restaurants, Hospitality & Leisure	Aviation	Other	Total	% Total
1	\$	2,201	\$ 1,214	\$ 989	\$ 704	\$ 899 \$	387	\$ 483	\$ 456 \$	333 \$	549 \$	378 \$	75 \$	228 \$	148 \$	250 \$	127	\$ 18	\$ 96 \$	225	\$ 9,760	40%
2		3,250	1,133	775	1,051	734	1,026	910	611	654	383	453	641	442	487	335	294	254	164	351	13,948	56%
Subtotal		5,451	2,347	1,764	1,755	1,633	1,413	1,393	1,067	987	932	831	716	670	635	585	421	272	260	576	23,708	96%
3		50	22	29	58	10	145	50	91	86	10	17	24	3	66	3	40	49	16	1	770	3%
4		-	10	14	6	-	14	21	30	66	-	-	10	44	-	-	1	5	5	-	226	1%
5		-	-	11	18	-	3	1	27	-	-	1	4	8	-	-	5	8	-	-	86	0%
6		-	-	-	1	-	3	-	-	-	-	-	-	-	-	-	-	1	-	-	5	0%
Subtotal		50	32	54	83	10	165	72	148	152	10	18	38	55	66	3	46	63	21	1	1,087	4%
No designation (c)	_		<u> </u>																	14	14	0%
Total	\$	5,501	\$ 2,379	\$ 1,818	\$ 1,838	\$ 1,643 \$	1,578	\$ 1,465	\$ 1,215 \$	1,139 \$	942 \$	849 \$	754 \$	725 \$	701 \$	588 \$	467	\$ 335	\$ 281 \$	591	\$ 24,809	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest. (b) For Other Financials, 94% are NAIC 1 and 96% are NAIC 1 or 2.

For the Total, 78% are NAIC 1, 6% NAIC 2, 4% NAIC 3, 8% NAIC 4, 4% NAIC 5.
(c) Primarily relates to securities held by non-insurance companies.



Appendix E
American Financial Group, Inc.
Corporate Securities by Credit Rating & NAIC Designation by Industry
12/31/2019
(\$ in millions)

	Fair Value By Industry																				
Credit Rating (a)	Banking	Insurance	Other Financials	Technology	Asset Managers	Energy	Healthcare	Consumer	REITs	Utilities	Capital Goods	Basic Industry	Media	Coi Autos	mmunicat ions		estaurants, ospitality & Leisure	Aviation	Other	Total	% Total
Investment Grade																					
AAA	\$ -	\$ -	\$ -	\$ 48	\$ - \$	-	\$ 20	\$ 29 \$	- \$	- \$	- \$	- \$	- \$	- \$	78 \$	- \$	- \$	- \$	4	\$ 179	1%
AA	219	308	72	146	205	204	98	114	-	-	1	-	-	35	-	22	20	46	77	1,567	7%
A	2,482	921	326	471	775	260	425	258	352	450	333	44	112	278	176	89	18	166	131	8,067	34%
BBB	2,691	1,034	656	862	576	1,199	753	673	845	291	424	556	454	334	264	209	206	133	245	12,405	52%
Subtotal	5,392	2,263	1,054	1,527	1,556	1,663	1,296	1,074	1,197	741	758	600	566	647	518	320	244	345	457	22,218	94%
BB	3	15	29	75	17	102	50	89	75	19	11	46	3	4	4	-	44	10	-	596	3%
В	-	1	-	4	-	-	18	22	-	-	-	16	5	-	-	-	10	-	-	76	0%
CCC, CC, C	-	-	1	9	-	1	-	2	-	-	-	-	-	-	-	12	17	-	-	42	0%
D						1			-	-	-		-	-				<u> </u>	-	1	0%
Subtotal	3	16	30	88	17	104	68	113	75	19	11	62	8	4	4	12	71	10	-	715	3%
Not Rated (b)	33	14	486	1		2	34	97	20		5	8	50		2	13	4		2	778	3%
Total	\$ 5,428	\$ 2,293	\$ 1,570	\$ 1,616	\$ 1,580 \$	1,769	\$ 1,398	\$ 1,284 \$	1,292 \$	760 \$	774 \$	670 \$	624 \$	651 \$	524 \$	345 \$	319 \$	355 \$	459	\$ 23,711	100%

	Fair Value By Industry																					
				Other		Asset						Capital	Basic			mmunicat		Restaurants,			ı <u>.</u> .	
NAIC designation		Banking	Insurance	Financials	Technology	Managers	Energy	Healthcare	Consumer	REITs	Utilities	Goods	Industry	Media	Autos	ions	Retailers	Leisure	Aviation	Other	Total	% Total
1	\$	2,712	\$ 1,235	\$ 842	\$ 663	\$ 950 \$	440	\$ 562	\$ 448 \$	349 \$	449 \$	330 \$	64 \$	112 \$	348 \$	253 \$	124	\$ 22	\$ 213 \$	194	\$ 10,310	43%
2		2,712	1,031	675	862	606	1,222	767	688	859	291	428	552	454	298	263	209	224	129	248	12,518	53%
Subtotal		5,424	2,266	1,517	1,525	1,556	1,662	1,329	1,136	1,208	740	758	616	566	646	516	333	246	342	442	22,828	96%
3		3	15	28	66	17	103	50	98	84	19	10	38	3	4	4	-	46	13	-	601	3%
4		-	11	13	6	-	-	16	27	-	-	-	16	47	-	-	-	10	-	-	146	1%
5		-	-	11	16	7	1	2	17	-	-	1	-	7	-	2	11	17	-	-	92	0%
6		-	-	-	1	-	3	-	-	-	-	-	-	-	-	-	1	-	-	-	. 5	0%
Subtotal		3	26	52	89	24	107	68	142	84	19	11	54	57	4	6	12	73	13	-	844	4%
No designation (c)	_	1_	1	1	2			1	6		1	5		1	1	2				17	39	0%
Total	\$	5,428	\$ 2,293	\$ 1,570	\$ 1,616	\$ 1,580 \$	1,769	\$ 1,398	\$ 1,284 \$	1,292 \$	760 \$	774 \$	670 \$	624 \$	651 \$	524 \$	345	\$ 319	\$ 355 \$	459	\$ 23,711	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest. (b) 74% are NAIC 1, 9% NAIC 2, 3% NAIC 3, 8% NAIC 4, 6% NAIC 5.

(c) Primarily relates to securities held by non-insurance companies.



## Appendix F American Financial Group, Inc. Asset-Backed Securities by Credit Rating & NAIC Designation by Collateral Type 6/30/2020

(\$ in millions)

												Fair Valu	ie B	y Collatera	al T	уре									
		Secured inancing			w	hole			Com	mercial		Single Family				Mortgage Servicer	c	Consumer		Life Ins/ Structured					
Credit Rating (a)		(c)	1	TruPS	Busi	ness		Railcar	Real	l Estate		Rental		Aircraft	R	eceivables		Loans	S	ettlements		Other		Total	% Total
Investment Grade AAA	\$	_	\$	_	\$		\$		\$	913	\$	472	\$		\$	159	\$	48	\$	157	\$	282	\$	2,031	28%
AA	Ψ	308	Ψ	917		145	Ψ	_	Ψ	37	Ψ	127	Ψ	_	Ψ	29	Ψ	99	Ψ	-	Ψ	59	Ψ	1,721	24%
Α		78		341		22		599		-		11		297				11		3		404		1,766	24%
BBB		10		41		587		12				<u>-</u>		44		37		<u>-</u>		2		67		800	11%
Subtotal		396		1,299		754		611		950		610		341		225		158		162		812		6,318	87%
ВВ		-		1		-		-		-		-		2		-		-		5		-		8	0%
В		-		-		-		-		-		-		-		-		-		-		4		4	0%
CCC, CC, C		-		-		-		-		-		-		-		-		-		2		1		3	0%
D		-												-				-		_					0%
Subtotal		-		1		-		-		-		-		2		-		-		7		5		15	0%
Not Rated (b)		970		<u>-</u>				<u>-</u>		<u> </u>				12	_			<u>-</u>	_	<u> </u>			_	982	13%
Total	\$	1,366	\$	1,300	\$	754	\$	611	\$	950	\$	610	\$	355	\$	225	\$	158	\$	169	\$	817	\$	7,315	100%

Fair Value By Calleteral Tyre

									Fair Valu	ıe By	/ Collatera	al T	Туре								
NAIC designation	Secured inancing (c)	TruPS	ı	Whole Business		Railcar	nmercial al Estate		Single Family Rental		Aircraft	R	Mortgage Servicer Receivables	(	Consumer Loans		Life Ins/ Structured Settlements	Other		Total	% Total
1	\$ 1,356	\$ ,	\$	167	\$	599	\$ 950	\$	610	\$	290	\$		\$	158	\$	159	\$ 746	\$	6,481	89%
2	 10	 41		587	_	12	 	_	<u> </u>		51	_	37	_	<u> </u>	_	2	 67		807	11%
Subtotal	1,366	1,299		754		611	950		610		341		225		158		161	813		7,288	100%
3	_	1		-		-	_		-		2		-		_		5	-		8	0%
4	-	-		-		-	-		-		-		-		-		-	3		3	0%
5	-	-		-		-	-		-		-		-		-		3	1		4	0%
6	 	<u> </u>				<u> </u>	 				5				<u> </u>			 <u> </u>		5	0%
Subtotal	-	1		-		-	-		-		7		-		-		8	4		20	0%
No designation (d)	 <u>-</u>	 <u>-</u>		<u>-</u> .	_	<u>-</u>	 	_			7	_	<u>-</u>			_		 <u>-</u>	_	7	0%
Total	\$ 1,366	\$ 1,300	\$	754	\$	611	\$ 950	\$	610	\$	355	\$	225	\$	158	\$	169	\$ 817	\$	7,315	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) 99% of not rated securities are NAIC 1.

<sup>(</sup>c) Secured Financings are privately placed funding agreements secured by assets including Single Family Rental properties, Bank Loans, Bank Trust Preferreds, Commercial and Residential Mortgages.

<sup>(</sup>d) Primarily relates to securities held by non-insurance companies.



Appendix G
American Financial Group, Inc.
Asset-Backed Securities by Credit Rating & NAIC Designation by Collateral Type
12/31/2019
(\$ in millions)

									Fair Value	е Ву	Collatera	ΙΤ	уре						1	
		Secured							Single				Mortgage	_		Life Ins/				
	F	inancing			Whole			nercial	Family				Servicer	Consumer		Structured				
Credit Rating (a)		(c)	 TruPS	Bı	usiness	 Railcar	Real	Estate	 Rental		Aircraft	R	Receivables	Loans	S	ettlements		Other	Total	% Total
Investment Grade AAA	\$	-	\$	\$	-	\$ -	\$	460	\$ 367	\$	-	\$		\$ 64	\$	157	\$	314	\$ 1,529	22%
AA		311	990		92	-		52	106		-		34	110		-		84	1,779	25%
Α		78	326		22	602		-	11		442			17		3		482	1,983	28%
BBB		10	 53		599	 -						_	38	 		<u> </u>		41	742	10%
Subtotal		399	1,369		713	602		512	484		442		239	191		161		921	6,033	85%
ВВ		-	1		-	-		-	-		7		-	-		5		-	13	0%
В		-	-		-	-		-	-		-		-	-		-		4	4	0%
CCC, CC, C		-	-		-	-		-	-		-		-	-		3		1	4	0%
D		-	-		-	-		-	-		-		-	-		-		-	-	0%
Subtotal		-	 1		-	 -		-	 -		7		-	-		8		5	21	0%
Not Rated (b)		1,060	 <u>-</u>			 			 		14	_		 			_		1,074	15%
Total	\$	1,459	\$ 1,370	\$	713	\$ 602	\$	512	\$ 484	\$	463	\$	239	\$ 191	\$	169	\$	926	\$ 7,128	,100%

										Fair Value	в Ву	Collatera	І Тур	ре					1	
		Secured								Single			N	Mortgage			Life Ins/			
	F	inancing			Whole		Com	mercial		Family				Servicer	Consum	er	Structured			
NAIC designation		(c)	 TruPS	Bu	siness	 Railcar	Real	Estate		Rental		Aircraft	Rec	ceivables	Loa	ns	Settlements	Other	Total	% Total
1	\$	1,421	\$ 1,314	\$	114	\$ 601	\$	511	\$	482	\$	442	\$	201	\$ 18	9	\$ 159	\$ 874	\$ 6,308	89%
2		38	 53		599	 				-				38		-	2	 40	770	11%
Subtotal		1,459	1,367		713	601		511		482		442		239	18	9	161	914	7,078	100%
3		-	1		-	-		-		-		7		-		-	5	-	13	0%
4		-	-		-	-		-		-		-		-		-	-	4	4	0%
5		-	-		-	-		-		-		-		-		-	3	1	4	0%
6			 -			 						14				_		 1	15	0%
Subtotal		-	1		-	-		-		-		21		-		-	8	6	36	0%
No designation (d)			 2			 1		1	_	2	_					2		 6	14	0%
Total	\$	1,459	\$ 1,370	\$	713	\$ 602	\$	512	\$	484	\$	463	\$	239	\$ 19	1	\$ 169	\$ 926	\$ 7,128	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) 99% of not rated securities are NAIC 1 or 2.

<sup>(</sup>c) Secured Financings are privately placed funding agreements secured by assets including Single Family Rental properties, Bank Loans, Bank Trust Preferreds, Commercial and Residential Mortgages.

<sup>(</sup>d) Primarily relates to securities held by non-insurance companies.



Appendix H
American Financial Group, Inc.
Real Estate-Related Investments
6/30/2020

(\$ in millions)

#### Investments accounted for using equity method (Real Estate Funds/Investments) (a)

Investment Type	 Book Value	% of Book Value	Occupancy (b)	Collection Rate (c)	
Multi-family	\$ 727	80%	95%	98%	
Fund Investments	100	11%			
Student Housing	28	3%	77%	94%	
Land - Development	22	2%			
QOZ Fund - Development	16	2%			
Office	15	2%	89%	100%	
Total	\$ 908	100%			

#### **Real Estate**

Property Type	 Book Value	% of Book Value	Debt
Marinas	\$ 63	38%	\$ -
Resort & Marina	57	34%	-
Hotel	23	14%	-
Office Building	19	11%	-
Land	5	3%	-
Total	\$ 167	100%	\$ 

#### **Mortgage Loans**

Property Type	<u> </u>	Book Value	% of Book Value	Loan To Value (d)
Hospitality		608	41%	55%
Multifamily		510	35%	64%
Office		251	17%	64%
Retail		60	4%	58%
Other		46	3%	49%
Total	\$	1,475	100%	60%

Currently, mortgage loans totaling \$193 million are under forbearance agreements.

- (a) Total investments accounted for using the equity method is \$1.78 billion, the amounts presented in this table only relate to real estate funds/investments.
- (b) Occupancy as of 6/30/20
- (c) Collections for April June
- (d) Based on most recent property appraisals, the vast majority of which are prior to March 2020.



### Appendix I American Financial Group, Inc. **Real Estate-Related Investments** 12/31/2019

(\$ in millions)

### Investments accounted for using equity method (Real Estate Funds/Investments) (a)

Investment Type	 Book Value	% of Book Value	Occupancy (b)	Collection Rate (c)
Multi-family	\$ 589	77%	96%	99%
Fund Investments	100	13%		
Student Housing	30	4%	94%	98%
Land - Development	20	2%		
QOZ Fund - Development	16	2%		
Office	14	2%	90%	100%
Total	\$ 769	100%		

#### Real Estate

Property Type	 Book Value	% of Book Value	 Debt
Marinas	\$ 63	37%	\$ -
Resort & Marina	59	35%	-
Hotel	22	13%	-
Office Building	20	12%	-
Land	5	3%	-
Total	\$ 169	100%	\$ -

### **Mortgage Loans**

Property Type	 Book Value	% of Book Value	Loan To Value
Hospitality	575	43%	56%
Multifamily	392	30%	62%
Office	253	19%	65%
Retail	61	4%	59%
Other	48	4%	50%
Total	\$ 1,329	100%	59%

- (a) Total investments accounted for using the equity method is \$1.69 billion, the amounts presented in this table only relate to real estate funds/investments.
- (b) Occupancy as of 12/31/19(c) Collections for October December