

#### American Financial Group, Inc.

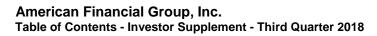
**Investor Supplement - Third Quarter 2018** 

October 31, 2018

American Financial Group, Inc.

Corporate Headquarters

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#### AMERICAN FINANCIAL GROUP, INC.

### American Financial Group, Inc. Financial Highlights

(in millions, except per share information)

				Thre	е М	onths End	ed					Nine Mor	nths	Ended
	9	9/30/18		6/30/18		3/31/18	1	2/31/17	0	9/30/17	0	9/30/18	0	9/30/17
<u>Highlights</u>														
Net earnings	\$	204	\$	210	\$	145	\$	166	\$	11	\$	559	\$	309
Core net operating earnings	•	198	•	185	•	219	*	197	*	95	•	602	*	391
Total assets		64,190		61,834		60,656		60,658		60,163		64,190		60,163
Adjusted shareholders' equity (a)		5,103		4,920		4,865		4,724		4,852		5,103		4,852
Property and Casualty net written premiums		1,456		1,257		1,102		1,161		1,433		3,815		3,590
Annuity statutory premiums		1,378		1,399		1,148		909		876		3,925		3,432
Per share data														
Diluted earnings per share	\$	2.26	\$	2.31	\$	1.60	\$	1.84	\$	0.13	\$	6.17	\$	3.44
Core net operating earnings per share	Ψ	2.19	Ψ	2.04	Ψ	2.42	Ψ	2.20	Ψ	1.06	Ψ	6.65	Ψ	4.35
Adjusted book value per share (a)		57.22		55.24		54.74		53.51		55.08		57.22		55.08
rajuotou book raido poi ottato (a)		0		33.2		•		00.0.		00.00		0		00.00
Cash dividends per common share		0.3500		1.8500		0.3500		2.3500		0.3125		2.5500		2.4375
Financial ratios														
Annualized return on equity (b)		16.3%		17.1%		12.3%		14.4%		1.0%		15.3%		8.9%
Annualized core operating return on equity (b)		15.8%		15.1%		18.6%		17.2%		8.1%		16.5%		11.2%
Authorities of the sportating rotatin on equity (b)		10.070		10.170		10.070		17.270		0.170		10.070		11.270
Property and Casualty combined ratio - Specialty:														
Loss & LAE ratio		64.3%		59.7%		57.8%		59.8%		71.4%		60.8%		64.0%
Underwriting expense ratio		31.4%		34.0%		33.9%		27.5%		27.9%		33.0%		31.2%
Combined ratio - Specialty	_	95.7%	_	93.7%	_	91.7%	_	87.3%		99.3%	_	93.8%	_	95.2%
Net spread on fixed annuities:														
Net interest spread		2.67%		2.81%		2.75%		2.62%		2.69%		2.74%		2.63%
Net spread earned:														
Before impact of fair value accounting and unlockings		1.37%		1.46%		1.38%		1.40%		1.36%		1.41%		1.32%
Impact of fair value accounting (c)		(0.02%)		0.04%		0.16%		(0.13%)		(0.05%)		0.05%		(0.09%)
Unlockings		0.00%		(0.32%)		0.00%		(0.06%)		0.00%		(0.11%)		0.00%
After impact of fair value accounting and unlockings		1.35%		1.18%		1.54%		1.21%		1.31%		1.35%		1.23%

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments, a reconciliation to the GAAP measure is on page 19.

<sup>(</sup>b) Excludes accumulated other comprehensive income.

<sup>(</sup>c) Change in fair value of derivatives offset by the estimated related adjustments to amortization of deferred sales inducements and deferred policy acquisition costs.



### American Financial Group, Inc. Summary of Earnings

(\$ in millions)

				Thre	ee Month:	s En	ded				Ni	ne Mont	hs Er	nded
	09/	30/18	06/30/1	<u> </u>	3/31/1	8	12/	31/17	09/	/30/17	09/	/30/18	09/	30/17
Property and Casualty Insurance														
Underwriting profit	\$	56	\$	72	\$	91	\$	155	\$	8	\$	219	\$	158
Net investment income		108	1	5		100		86		94		323		276
Other income (expense)		(6)		(7)		(3)		(8)		(7)		(16)		(7)
Property and Casualty Insurance operating earnings		158	1	30		188		233		95		526		427
Annuity earnings		117	!	99		125		97		102		341		283
Interest expense of parent holding companies		(15)		6)		(15)		(20)		(21)		(46)		(65)
Other expense		(22)	(	32)		(27)		(27)		(18)		(81)		(65)
Pre-tax core operating earnings		238	2	31		271		283		158		740		580
Income tax expense		40		<u>16</u>		52		86		63		138		189
Core net operating earnings		198	1	35		219		197		95		602		391
Non-core items, net of tax:														
Realized gains (losses) on securities Special A&E charges:		27	:	25		(74)		4		(8)		(22)		(1)
Property and Casualty Insurance run-off operations		(14)		-		_		_		(58)		(14)		(58)
Former Railroad and Manufacturing operations		(7)		_		_		_		(16)		(7)		(16)
Neon exited lines charge		-		-		-		18		-		-		-
Tax benefit related to Neon restructuring		_		-		-		56		-		-		-
Tax expense related to change in U.S. corporate tax rate		-		-		-		(83)		-		-		-
Loss on retirement of debt		-		-		-		(26)		(2)		-		(7)
Net earnings	\$	204	\$ 2	0	\$	145	\$	166	\$	11	\$	559	\$	309



### American Financial Group, Inc. Earnings Per Share Summary

(in millions, except per share information)

			Three	э Мо	onths End	ded				N	line Mon	ths	Ended
	9	/30/18	 6/30/18	_ ;	3/31/18	_1	2/31/17	0	9/30/17	0	9/30/18	08	9/30/17
Core net operating earnings	\$	198	\$ 185	\$	219	\$	197	<u>\$</u>	95	\$	602	<u>\$</u>	391
Net earnings	\$	204	\$ 210	\$	145	\$	166	\$	11	<u>\$</u>	559	<u>\$</u>	309
Average number of diluted shares		90.731	90.663		90.431		90.109		89.984		90.610		89.712
<u>Diluted earnings per share:</u> Core net operating earnings per share	\$	2.19	\$ 2.04	\$	2.42	\$	2.20	\$	1.06	\$	6.65	\$	4.35
Realized gains (losses) on securities Special A&E charges:		0.31	0.27		(0.82)		0.04		(0.08)		(0.24)		(0.01)
Property and Casualty Insurance run-off operations Former Railroad and Manufacturing operations		(0.16) (0.08)	-		-		-		(0.64) (0.18)		(0.16) (0.08)		(0.64) (0.18)
Neon exited lines charge Tax benefit related to Neon restructuring		-	-		-		0.19 0.62		-		-		-
Tax expense related to change in U.S. corporate tax rate Loss on retirement of debt		-	 -		-		(0.92) (0.29)		(0.03)		-		(0.08)
Diluted earnings per share	\$	2.26	\$ 2.31	\$	1.60	\$	1.84	\$	0.13	\$	6.17	\$	3.44



## American Financial Group, Inc. Property and Casualty Insurance - Summary Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	onths En	ded	<u>.</u>			1	Nine Mont	ns E	nded
	9/	30/18		6/30/18		3/31/18		2/31/17	0	9/30/17		9/30/18		9/30/17
Property and Transportation	\$		\$	23	\$	33	\$	84	\$	6	\$	56	\$	70
Specialty Casualty	φ	49	φ	29	φ	41	φ	58	φ	2	Ψ	119	Ψ	46
Specialty Financial		9		22		15		19		(3)		46		42
Other Specialty		(3)		(1)		3		(5)		4		(1)		3
Underwriting profit - Specialty		55	_	73	_	92		156		9		220		161
Other core charges, included in loss and LAE		(1)		1		1		1		1		1		3
Underwriting profit - Core		56		72		91		155		8		219		158
Special A&E charges, included in loss and LAE		(18)		-		-		-		(89)		(18)		(89)
Neon exited lines charge, included in loss and LAE  Neon exited lines charge, included in underwriting expenses		-		-		-		18		-		-		-
Underwriting profit (loss) - Property and Casualty Insurance	\$	38	\$	72	\$	91	\$	173	\$	(81)	\$	201	\$	69
Included in results above:														
Current accident year catastrophe losses:														
Catastrophe reinstatement premium	\$	3	\$	-	\$	_	\$	4	\$	6	\$	3	\$	6
Catastrophe loss	*	35	*	16	*	13	•	8	*	107	*	64	*	132
Total current accident year catastrophe losses	\$	38	\$	16	\$	13	\$	12	\$	113	\$	67	\$	138
Prior year loss reserve development (favorable) / adverse	\$	(31)	\$	(44)	\$	(56)	\$	(66)	\$	52	\$	(131)	\$	2
Combined ratio:														
Property and Transportation	•	100.0%		93.9%		90.4%		82.6%		98.9%		95.5%		94.3%
Specialty Casualty		92.1%		95.1%		92.9%		90.0%		99.5%		93.3%		97.1%
Specialty Financial		94.4%		85.6%		90.2%		86.2%		102.2%		90.0%		90.4%
Other Specialty	•	103.0%		105.5%		90.7%		123.0%		85.1%		100.3%		95.8%
Combined ratio - Specialty		95.7%		93.7%		91.7%		87.3%		99.3%		93.8%		95.2%
Other core charges		0.0%		0.0%		0.1%		0.1%		0.1%		0.0%		0.1%
Neon exited lines charge, loss and LAE		0.0%		0.0%		0.0%		(1.4%)		0.0%		0.0%		0.0%
Neon exited lines charge, underwriting expenses		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%
Special A&E charges		1.5%	_	0.0%		0.0%	_	0.0%		7.0%		0.6%		2.6%
Combined ratio		97.2%	_	93.7%	_	<u>91.8%</u>	-	86.0%	_	<u>106.4%</u>		94.4%	_	<u>97.9%</u>
Combined ratio excl. catastrophe and prior year development	-	96.8%	_	96.2%	_	95.6%	_	90.8%		93.8%		96.3%		93.9%
Loss and LAE components - property and casualty insurance														
Current accident year, excluding catastrophe loss		65.4%		62.2%		61.7%		63.3%		65.9%		63.3%		62.7%
Prior accident year loss reserve development		(2.2%)		(3.9%)		(5.0%)		(5.4%)		4.2%		(3.7%)		0.1%
Current accident year catastrophe loss		2.6%	_	1.4%		1.2%	_	0.6%		8.4%		1.8%	_	3.9%
Loss and LAE ratio		65.8%	_	59.7%		57.9%	_	58.5%	_	78.5%		61.4%		66.7%



#### American Financial Group, Inc. Specialty - Underwriting Results (GAAP)

(\$ in millions)

				Thre	e M	onths Er	nded	k			1	Nine Mon	ths	Ended
	9	/30/18	(	6/30/18	3	/31/18	_1:	2/31/17	0	9/30/17	0	9/30/18	09	9/30/17
Gross written premiums Ceded reinsurance premiums	\$	2,104 (648)	\$	1,665 (408)	\$	1,458 (356)	\$	1,571 (410)	\$	2,104 (671)	\$	5,227 (1,412)	\$	4,931 (1,341)
Net written premiums Change in unearned premiums		1,456 (129)		1,257 (96)		1,102 <u>5</u>		1,161 64		1,433 (166)	_	3,815 (220)		3,590 (236)
Net earned premiums		1,327		1,161		1,107		1,225		1,267		3,595		3,354
Loss and LAE Underwriting expense	_	855 417	_	692 396	_	640 375	_	733 336	_	905 353	_	2,187 1,188	_	2,147 1,046
Underwriting profit	\$	55	\$	73	\$	92	\$	156	\$	9	<u>\$</u>	220	\$	161
Included in results above:  Current accident year catastrophe losses:														
Catastrophe reinstatement premium	\$	3	\$	-	\$	-	\$	4	\$	6	\$	3	\$	6
Catastrophe loss		35		16		13		8		107		64		132
Total current accident year catastrophe losses	<u>\$</u>	38	\$	16	\$	13	\$	12	\$	113	<u>\$</u>	67	\$	138
Prior year loss reserve development (favorable) / adverse	\$	(49)	\$	(45)	\$	(57)	\$	(49)	\$	(38)	\$	(151)	\$	(90)
Combined ratio:		04.00/		FO 70/		<b>57.0</b> 0/		50.00/		74 40/		00.00/		04.00/
Loss and LAE ratio Underwriting expense ratio		64.3% 31.4%		59.7% 34.0%		57.8% 33.9%		59.8% 27.5%		71.4% 27.9%		60.8% 33.0%		64.0% 31.2%
Combined ratio	_	95.7%	_	93.7%	_	91.7%	_	87.3%	_	99.3%	_	93.8%	_	95.2%
Combined ratio excl. catastrophe and prior year development		96.8%	_	96.2%	_	95.6%		90.8%		93.8%	_	96.3%		93.9%
Loss and LAE components:  Current accident year, excluding catastrophe loss		65.4%		62.2%		61.7%		63.3%		65.9%		63.3%		62.7%
Prior accident year loss reserve development		(3.7%)		(3.9%)		(5.1%)		(4.1%)		(2.9%)		(4.3%)		(2.6%)
Current accident year catastrophe loss		2.6%		1.4%		1.2%		0.6%		8.4%		1.8%		3.9%
Loss and LAE ratio	_	64.3%		59.7%	_	57.8%		59.8%		71.4%	_	60.8%		64.0%



# American Financial Group, Inc. Property and Transportation - Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	onths Er	ndec	I			N	line Mon	ths	Ended
	9	/30/18	(	6/30/18	_ 3	3/31/18	_ 1:	2/31/17	09	9/30/17	0	9/30/18	0	9/30/17
Gross written premiums Ceded reinsurance premiums Net written premiums	\$ 	953 (393) 560	\$	615 (193) 422	\$	426 (102) 324	\$	626 (202) 424	\$	1,073 (449) 624	\$	1,994 (688) 1,306	\$	2,062 (721) 1,341
Change in unearned premiums  Net earned premiums		(34) 526	_	(48) 374		26 350		61 485	_	(97) 527		(56) 1,250		(115) 1,226
Loss and LAE Underwriting expense Underwriting profit	\$	406 120	\$	239 112 <b>23</b>	\$	220 97 <b>33</b>	\$	325 76 <b>84</b>	\$	407 114 <b>6</b>	\$	865 329 <b>56</b>	\$	847 309 <b>70</b>
Included in results above: Current accident year catastrophe losses: Catastrophe reinstatement premium Catastrophe loss Total current accident year catastrophe losses	\$	1 12 13	\$	10 10	\$	- 5 5	\$	(3) (3)	\$	2 23 25	\$ \$	1 27 28	\$	2 39 41
Prior year loss reserve development (favorable) / adverse	<u>\$</u>	(4)	\$	(21)	\$	(18)	\$	(4)	\$	(8)	\$	(43)	\$	(36)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio		77.1% 22.9% <b>100.0%</b>		63.8% 30.1% <b>93.9%</b>	_	63.0% 27.4% <b>90.4%</b>		67.1% 15.5% <b>82.6%</b>	_	77.3% 21.6% <b>98.9%</b>		69.2% 26.3% <b>95.5%</b>	_	69.1% 25.2% <b>94.3%</b>
Combined ratio excl. catastrophe and prior year development		98.5%		96.8%		94.1%	_	84.0%		96.0%		96.8%	_	94.1%
Loss and LAE components:  Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss Loss and LAE ratio		75.6% (0.8%) 2.3% 77.1%	_	66.7% (5.6%) 2.7% <b>63.8%</b>		66.7% (5.1%) 1.4% <b>63.0%</b>		68.5% (0.8%) (0.6%) <b>67.1%</b>	_	74.4% (1.5%) 4.4% <b>77.3%</b>		70.5% (3.5%) 2.2% <b>69.2%</b>	_	68.9% (3.0%) 3.2% <b>69.1%</b>



#### American Financial Group, Inc. Specialty Casualty - Underwriting Results (GAAP) (\$ in millions)

				Three	е Мо	onths En	ded				N	line Month	ıs E	nded
	9	/30/18	6	/30/18	3,	/31/18	12	2/31/17	0	9/30/17	09	9/30/18	09	9/30/17
Gross written premiums Ceded reinsurance premiums	\$	956 (261)	\$	858 (219)		853 (259)	\$	737 (182)	\$	850 (226)	\$	2,667 (739)	\$	2,350 (625)
Net written premiums Change in unearned premiums Net earned premiums		695 (79) 616		639 (44) 595		594 (15) 579		555 18 573		624 (56) 568		1,928 (138) 1,790		1,725 (112) 1,613
Loss and LAE Underwriting expense		364 203	_	378 188	_	345 193	_	338 177	_	402 164		1,087 584	_	1,072 495
Underwriting profit	<u>\$</u>	49	\$	29	\$	41	\$	58	\$	2	<u>\$</u>	119	\$	46
Included in results above: Current accident year catastrophe losses:	Φ.	4	Φ.		Φ.		Φ.	4	Φ.	0	<b>c</b>	4	Φ.	0
Catastrophe reinstatement premium Catastrophe loss	\$	1 11	\$	1	\$	5	\$	4 14	\$	2 54	\$	1 17	\$	2 57
Total current accident year catastrophe losses	<u>\$</u>	12	\$	1	\$	5	\$	18	\$	56	\$	18	\$	59
Prior year loss reserve development (favorable) / adverse	\$	(37)	\$	(15)	\$	(35)	\$	(52)	\$	(23)	\$	(87)	\$	(34)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio		59.2% 32.9% <b>92.1%</b>		63.4% 31.7% <b>95.1%</b>		59.5% 33.4% <b>92.9%</b>		59.1% 30.9% <b>90.0%</b>		70.7% 28.8% <b>99.5%</b>		60.7% 32.6% <b>93.3%</b>		66.4% 30.7% <b>97.1%</b>
Combined ratio excl. catastrophe and prior year development		96.4%		97.5%		97.9%	_	96.7%	_	94.0%		97.2%		95.7%
Loss and LAE components:  Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss Loss and LAE ratio		63.5% (6.0%) 1.7% <b>59.2%</b>		65.8% (2.5%) 0.1% 63.4%		64.5% (6.0%) 1.0% <b>59.5%</b>		65.8% (9.2%) 2.5% <b>59.1%</b>		65.2% (4.0%) <u>9.5%</u> <b>70.7%</b>		64.6% (4.8%) 0.9% <b>60.7%</b>		65.0% (2.1%) 3.5% <b>66.4%</b>
LUGG AND LAL TALIU		JJ.4 /0		UJ. <del>4</del> /0		JJ.J/0		JJ. 1 /0		10.1 /0		00.7 /0		00.4



# American Financial Group, Inc. Specialty Financial - Underwriting Results (GAAP) (\$ in millions)

				Thre	е Мо	onths End	ded					Nine Mon	ths	Ended
	9	/30/18	6	/30/18	3	3/31/18	1	2/31/17	09	9/30/17	09	9/30/18		09/30/17
Gross written premiums Ceded reinsurance premiums Net written premiums Change in unearned premiums Net earned premiums	\$	195 (42) 153 (4) 149	\$	192 (33) 159 - 159		179 (31) 148 1 149	\$	208 (52) 156 (15) 141	\$	181 (31) 150 (8) 142	\$	566 (106) 460 (3) 457	\$	519 (79) 440 (5) 435
Loss and LAE Underwriting expense Underwriting profit (loss)	\$	60 80 <b>9</b>	\$	54 83 <b>22</b>	\$	60 74 <b>15</b>	\$	47 75 <b>19</b>	\$	79 66 <b>(3)</b>	\$	174 237 <b>46</b>	<u>\$</u>	180 213 <b>42</b>
Included in results above: Current accident year catastrophe losses: Catastrophe reinstatement premium Catastrophe loss Total current accident year catastrophe losses  Prior year loss reserve development (favorable) / adverse	\$ \$	1 12 13 (8)	\$ \$ \$	3 3 (8)	\$ <u>\$</u>	3 3 3 (3)	\$ \$ \$	(5) (5)	\$ \$ \$	2 29 31 (5)	\$ \$	1 18 19 (19)	\$ \$ \$	2 35 37 (22)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio  Combined ratio excl. catastrophe and prior year development	_	40.1% 54.3% <b>94.4%</b> 91.5%		33.9% 51.7% <b>85.6%</b> 89.0%	_	40.2% 50.0% <b>90.2%</b> 90.2%	_	33.1% 53.1% <b>86.2%</b> 89.1%		56.0% 46.2% <b>102.2%</b> 84.9%		38.0% 52.0% <b>90.0%</b> 90.2%	_	41.4% 49.0% <b>90.4%</b> 87.4%
Loss and LAE components:  Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss Loss and LAE ratio	_	37.2% (5.1%) <u>8.0%</u> <b>40.1%</b>		37.3% (5.4%) 2.0% 33.9%		40.2% (1.8%) 1.8% <b>40.2%</b>		36.0% 0.8% (3.7%) <b>33.1%</b>		38.7% (3.1%) 20.4% <b>56.0%</b>		38.2% (4.1%) 3.9% <b>38.0%</b>	_	38.4% (5.0%) <u>8.0%</u> <b>41.4%</b>



#### American Financial Group, Inc. Other Specialty - Underwriting Results (GAAP) (\$ in millions)

				Thre	е Мо	onths End	led					Nine Mont	hs l	Ended
	- (	9/30/18	(	6/30/18	_ 3	3/31/18	1	2/31/17	0	9/30/17	0	9/30/18	0	9/30/17
Gross written premiums	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Ceded reinsurance premiums		48		37		36		26		35		121		84
Net written premiums		48		37		36		26		35		121		84
Change in unearned premiums		(12)		(4)		(7)		<u>-</u>		(5)		(23)		(4)
Net earned premiums		36		33		29		26		30		98		80
Loss and LAE		25		21		15		23		17		61		48
Underwriting expense		14		13		11		8		9		38		29
Underwriting profit (loss)	<u>\$</u>	(3)	\$	(1)	\$	3	\$	(5)	\$	4	\$	(1)	\$	3
Included in results above:														
Current accident year catastrophe losses:														
Catastrophe reinstatement premium	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Catastrophe loss		_		2				2		1		2		1
Total current accident year catastrophe losses	<u>\$</u>		\$	2	\$		\$	2	\$	1	\$	2	\$	1
Prior year loss reserve development (favorable) / adverse	\$		\$	(1)	\$	(1)	\$	6	\$	(2)	\$	(2)	\$	2
Combined ratio:														
Loss and LAE ratio		65.5%		68.7%		51.3%		86.2%		52.6%		62.5%		60.4%
Underwriting expense ratio		37.5%		36.8%		39.4%		36.8%		32.5%		37.8%		35.4%
Combined ratio	_	103.0%	_	<u>105.5%</u>		90.7%	_	123.0%	_	<u>85.1%</u>	_	100.3%		<u>95.8%</u>
Combined ratio excl. catastrophe and prior year development		103.7%		99.6%	_	96.6%	_	94.5%		90.4%	_	100.2%	_	92.3%





					NI	ine Moı	nthe	Endod						
	9/3	30/18	6/	30/18		onths E 31/18		/31/17	09	/30/17		/30/18		/30/17
Net investment income Guaranteed withdrawal benefit fees Policy charges and other miscellaneous income	\$	413 16 11	\$	412 16 11	\$	394 16 10	\$	376 17 7	\$	375 15 11	\$	1,219 48 32	\$	1,082 43 36
Total revenues		440		439		420		400		401		1,299		1,161
Annuity benefits Acquisition expenses Other expenses		222 69 32		260 49 31		182 81 32		257 15 31		215 54 30		664 199 95		635 153 90
Total costs and expenses		323		340		295		303		299		958		878
Annuity earnings before income taxes	\$	117	\$	99	\$	125	\$	97	\$	102	\$	341	\$	283
Detail of Annuity earnings before income taxes  Earnings before income taxes, impact of fair value accounting and unlockings Impact of fair value accounting (a) Unlockings	\$	119 (2)	\$	123 3 (27)	\$	112 13	\$	111 (11) (3)	\$	106	\$	354 14 (27)	\$	305 (22)
Earnings before income taxes	\$	117	\$	99	\$	125	\$	97	\$	102	\$	341	\$	283
(a) Changes in fair value of derivatives, offset by an estimate of the related acc sales inducements, were as follows:	elerati	on/dece	elerati	on of the	e amo	ortizatior	n of de	eferred p	oolicy	acquisitio	n cos	sts and	the d	eferred
Interest on Embedded Derivative liability	\$	(10)	\$	(8)	\$	(7)	\$	(5)	\$	(4)	\$	(25)	\$	(11)

Interest on Embedded Derivative liability Impact of changes in interest rates higher (lower) than expected Change in markets <sup>(1)</sup> Renewal option purchases lower (higher) than expected Other <sup>(2)</sup> Impact of Fair Value accounting, as reported	\$ <b>\$</b>	(10) \$ (2) 12 - (2) (2) <b>\$</b>	(8) 12 6 (3) (4) 3	\$ <u>\$</u>	(7) \$ 27 (2) (4) (1) 13	(5) \$ (12) 9 - (3) (11) \$	(4) (10) 6 1 3 (4)	\$ <b>\$</b>	(25) \$ 37 16 (7) (7) 14 \$	(11) (38) 20 4 3 (22)
Embedded Derivative liability balance at end of period	\$	3,105 \$	2,776	\$	2,549 \$	2,542 \$	2,293	\$	3,105 \$	2,293

<sup>(1)</sup> Reflects impact of changes in stock market, including volatility (2) Includes impact of actual vs. expected lapse activity



## American Financial Group, Inc. Detail of Annuity Benefits Expense (GAAP) (\$ in millions)

				Thre	ee Mo	onths Er	nded				Ni	ine Mont	hs En	ıded
	9/3	0/18	6/3	30/18	3/	/31/18	12/3	31/17	09/	/30/17	09/	/30/18	09/	/30/17
Detail of annuity handita aynanas														
Detail of annuity benefits expense: Interest credited - fixed Interest credited - fixed component of variable annuities	\$	179 1	\$	173 2	\$	166 1	\$	164 1	\$	160 1	\$	518 4	\$	469 4
Change in expected death and annuitization reserve		5		4		4		5		5		13		13
Amortization of sales inducements		5		5		5		5		4		15		14
Guaranteed withdrawal benefit reserve		18		19		23		16		18		60		51
Change in other benefit reserves		10		11		8		9		16		29		36
Unlockings (a)		_		54				35				54		<u>-</u>
Subtotal before impact of fair value accounting		218		268		207		235		204		693		587
Embedded derivative mark-to-market (b)		223		82		(63)		178		127		242		386
Equity option mark-to-market		(219)		(90)		38		(156)		(116)		(271)		(338)
Subtotal impact of fair value accounting		4		(8)		(25)		22		11		(29)		48
Total annuity benefits expense	\$	222	\$	260	\$	182	\$	257	\$	215	\$	664	\$	635

<sup>(</sup>a) Includes unlockings for fixed indexed annuity embedded derivative reserves, sales inducement asset and other reserves. Does not include unlocking income of \$27 million in 2018 and \$32 million in 2017 for deferred policy acquisition costs and unearned revenue reserves. These unlockings are included in acquisition expenses and other income. In total, AFG recorded an unlocking expense of \$27 million in 2018 and \$3 million in 2017.

<sup>(</sup>b) Excludes unlocking impact of \$44 million in 2018 and \$25 million in 2017.



#### American Financial Group, Inc. Net Spread on Fixed Annuities (GAAP) (\$ in millions)

	Three Months Ended											Nine Month	ns E	nded
	9	9/30/18	(	6/30/18	:	3/31/18	12	2/31/17	_0	9/30/17		09/30/18	0	9/30/17
Average fixed annuity investments (at amortized cost) (a)	\$	34,955	\$	33,935	\$	33,002	\$	32,245	\$	31,713	\$	33,964	\$	30,919
Average annuity benefits accumulated	_	35,226	_	34,165	_	33,329	_	32,680	_	32,029	_	34,240	_	31,141
Annuity benefits accumulated in excess of investments (a)	\$	(271)	\$	(230)	\$	(327)	\$	(435)	\$	(316)	\$	(276)	\$	(222)
As % of average annuity benefits accumulated (except as noted)														
Net investment income (as % of investments)		4.70%		4.83%		4.74%		4.62%		4.70%		4.76%		4.64%
Interest credited		(2.03%)		(2.02%)	_	(1.99%)		(2.00%)		(2.01%)		(2.02%)		(2.01%)
Net interest spread on fixed annuities		2.67%		2.81%		2.75%		2.62%		2.69%		2.74%		2.63%
Policy charges and other miscellaneous income		0.09%		0.10%		0.10%		0.10%		0.10%		0.10%		0.12%
Other annuity benefit expenses, net		(0.24%)		(0.27%)		(0.29%)		(0.21%)		(0.33%)		(0.26%)		(0.31%)
Acquisition expenses		(0.76%)		(0.89%)		(0.94%)		(0.60%)		(0.65%)		(0.86%)		(0.63%)
Other expenses		(0.36%)		(0.35%)		(0.38%)		(0.37%)		(0.36%)		(0.37%)		(0.38%)
Change in fair value of derivatives		(0.05%)		0.10%		0.30%		(0.27%)		(0.14%)		0.11%		(0.20%)
Unlockings		0.00%		(0.32%)		0.00%		(0.06%)		0.00%		(0.11%)		0.00%
Net spread earned on fixed annuities		1.35%		1.18%		1.54%		1.21%		1.31%	_	1.35%		1.23%
Average annuity benefits accumulated	\$	35,226	\$	34,165	\$	33,329	\$	32,680	\$	32,029	\$	34,240	\$	31,141
Net spread earned on fixed annuities		1.35%		1.18%	_	1.54%		1.21%	_	1.31%	_	1.35%		1.23%
Earnings on fixed annuity benefits accumulated	\$	119	\$	101	\$	128	\$	99	\$	105	\$	348	\$	288
Annuity benefits accumulated in excess of investments	\$	(271)	\$	(230)	\$	(327)	\$	(435)	\$	(316)	\$	(276)	\$	(222)
Net investment income (as % of investments)		4.70%	_	4.83%	_	4.74%		4.62%	_	4.70%		4.76%	_	4.64%
Earnings (loss) on annuity benefits accumulated in excess of investments	\$	(3)	\$	(3)	\$	(4)	\$	(5)	\$	(4)	\$	(10)	\$	(8)
Variable annuity earnings	_	1		1	_	1		3	_	1		3		3
Earnings before income taxes	\$	117	\$	99	\$	125	\$	97	\$	102	\$	341	\$	283
Detail of net spread earned on fixed annuities  Net spread earned - before impact of fair value accounting and unlockings		1.37%		1.46%		1.38%		1.40%		1.36%		1.41%		1.32%
Change in fair value of derivatives		(0.05%)		0.10%		0.30%		(0.27%)		(0.14%)		0.11%		(0.20%)
Estimated net offsets to deferred sales inducements and deferred policy acquisition costs		0.03%		(0.06%)		(0.14%)		0.14%		0.09%		(0.06%)		0.20%)
Unlockings	_	0.00%	_	(0.32%)		0.00%	_	(0.06%)		0.00%		(0.11%)		0.00%
Net spread earned - after impact of fair value accounting and unlockings		1.35%	_	1.18%	_	1.54%		1.21%		1.31%		1.35%		1.23%

<sup>(</sup>a) Excludes non-investment assets such as deferred acquisition costs, FIA options, accrued investment income and company owned life insurance.



#### American Financial Group, Inc. Annuity Premiums (Statutory) (\$ in millions)

				Thre	ee M	onths Er	nded				N	line Mo	nths	Ended
	9.	/30/18	6	/30/18	3	/31/18	12	/31/17	09	9/30/17	09	9/30/18	09	9/30/17
Retail single premium annuities - indexed	\$	354	\$	378	\$	294	\$	239	\$	219	\$	1,026	\$	751
Retail single premium annuities - fixed		17		22		21		16		18		60		55
Broker dealer single premium annuities - indexed		322		355		259		174		148		936		559
Broker dealer single premium annuities - fixed		3		4		3		1		1		10		6
Financial institutions single premium annuities - indexed		460		448		413		364		360		1,321		1,347
Financial institutions single premium annuities - fixed		114		131		105		63		82		350		559
Pension risk transfer (PRT)		56		1		-		5		-		57		-
Education market - fixed and indexed annuities		46		54		46		41		41		146		133
Subtotal fixed annuity premiums		1,372		1,393		1,141		903		869		3,906		3,410
Variable annuities		6		6		7		6		7		19		22
Total annuity premiums	\$	1,378	\$	1,399	\$	1,148	\$	909	\$	876	\$	3,925	\$	3,432
Summary by Distribution Channel:														
Retail	\$	371	\$	400	\$	315	\$	255	\$	237	\$	1,086	\$	806
Broker dealer		325		359		262		175		149		946		565
Financial institutions		574		579		518		427		442		1,671		1,906
Other		108		61		53		52		48		222		155
Total annuity premiums	\$	1,378	\$	1,399	\$	1,148	\$	909	\$	876	\$	3,925	\$	3,432
Summary by Product Type:														
Total indexed	\$	1,164	\$	1,213	\$	992	\$	802	\$	746	\$	3,369	\$	2,721
Total fixed		208		180		149		101		123		537		689
Variable		6		6		7		6		7		19		22
Total annuity premiums	\$	1,378	\$	1,399	\$	1,148	\$	909	\$	876	\$	3,925	\$	3,432



#### American Financial Group, Inc. Fixed Annuity Benefits Accumulated (GAAP) (\$ in millions)

				Thre	e N	Ionths Er	nde	d			1	Nine Mont	hs E	Ended
		9/30/18	(	6/30/18	_ 3	3/31/18	_1	2/31/17	0	9/30/17	0	9/30/18	0	9/30/17
Beginning fixed annuity reserves	\$	34,678	\$	33,652	\$	33,005	\$	32,354	\$	31,704	\$	33,005	\$	29,647
Premiums		1,372		1,393		1,141		903		869		3,906		3,410
Federal Home Loan Bank ("FHLB") advances (paydowns)		-		-		-		(64)		-		-		-
Surrenders, benefits and other withdrawals		(707)		(706)		(627)		(596)		(540)		(2,040)		(1,650)
Interest and other annuity benefit expenses:														
Interest credited		179		173		166		164		160		518		469
Embedded derivative mark-to-market		223		82		(63)		178		127		242		386
Change in other benefit reserves		29		29		30		25		34		88		92
Unlockings				55				41				55		
Ending fixed annuity reserves	\$	35,774	\$	34,678	\$	33,652	\$	33,005	\$	32,354	\$	35,774	\$	32,354
Reconciliation to annuity benefits accumulated:														
Ending fixed annuity reserves	\$	35,774	\$	34,678	\$	33,652	\$	33,005	\$	32,354	\$	35,774	\$	32,354
Impact of unrealized investment gains on reserves		8		32		71		133		138		8		138
Fixed component of variable annuities		176	_	176		178		178	_	179		176		179
Annuity benefits accumulated per balance sheet	<u>\$</u>	35,958	\$	34,886	\$	33,901	\$	33,316	\$	32,671	\$	35,958	\$	32,671
Annualized surrenders and other withdrawals as a %		0.00/		0.407		7.00/		<b>7</b> 407		0.007		0.00/		<b>7</b> 407
of beginning reserves		8.2%		8.4%		7.6%		7.4%		6.8%		8.2%		7.4%



## American Financial Group, Inc. Guaranteed Minimum Interest Rate ("GMIR") Analysis (\$ in millions)

GMIR	 9/30/18	 6/30/18	:	3/31/18	1	2/31/17	 9/30/17	 6/30/17
1 - 1.99%	78%	78%		77%		76%	75%	75%
2 - 2.99%	4%	4%		5%		5%	5%	5%
3 - 3.99%	9%	9%		9%		10%	10%	10%
4.00% and above	9%	9%		9%		9%	10%	10%
Annuity Benefits Accumulated	\$ 35,958	\$ 34,886	\$	33,901	\$	33,316	\$ 32,671	\$ 32,014
Traditional Fixed and FIA Surrender Value (a) (b)	\$ 27,434	\$ 26,502	\$	25,582	\$	25,138	\$ 24,428	\$ 23,925
Ability to Lower Average Crediting Rates by (a) (c)	1.16%	1.09%		1.00%		0.92%	0.88%	0.86%
Pretax earnings impact of crediting guaranteed minimums (a)  (assumes net DAC impact over time = \$0)	\$ 317	\$ 288	\$	255	\$	230	\$ 216	\$ 206

<sup>(</sup>a) Excludes Annuities with Guaranteed Withdrawal Benefits, FHLB advances, immediate reserves and certain other reserves.

<sup>(</sup>b) FIA Surrender Value include Host + Embedded Derivatives + Fixed Account values.

<sup>(</sup>c) Weighted Average Crediting Rate less GMIR

#### American Financial Group, Inc. Consolidated Balance Sheet





	_ 9	9/30/18	_6	6/30/18	_ 3	3/31/18	_1	2/31/17	0	9/30/17	0	6/30/17
Assets:												
Total cash and investments	\$	47,841	\$	46,779	\$	45,949	\$	46,048	\$	45,253	\$	44,779
Recoverables from reinsurers	•	3,352		3,073	•	3,173	,	3,369	,	3,262	•	2,839
Prepaid reinsurance premiums		717		645		614		600		691		587
Agents' balances and premiums receivable		1,299		1,266		1,113		1,146		1,173		1,124
Deferred policy acquisition costs		1,669		1,582		1,417		1,216		1,119		1,156
Assets of managed investment entities		4,998		5,032		5,090		4,902		4,767		4,873
Other receivables		1,633		1,048		918		1,030		1,545		923
Variable annuity assets (separate accounts)		650		636		632		644		628		620
Other assets		1,832		1,574		1,551		1,504		1,526		1,518
Goodwill		199		199		199		199		199		199
Total assets	\$	64,190	\$	61,834	\$	60,656	\$	60,658	\$	60,163	\$	58,618
Liabilities and Equity:												
Unpaid losses and loss adjustment expenses	\$	9,670	\$	9,093	\$	9,193	\$	9,678	\$	9,563	\$	8,730
Unearned premiums		2,740		2,539		2,413	·	2,410		2,567	·	2,294
Annuity benefits accumulated		35,958		34,886		33,901		33,316		32,671		32,014
Life, accident and health reserves		643		647		656		658		667		676
Payable to reinsurers		932		721		661		743		906		681
Liabilities of managed investment entities		4,807		4,840		4,869		4,687		4,506		4,685
Long-term debt		1,302		1,301		1,301		1,301		1,284		1,405
Variable annuity liabilities (separate accounts)		650		636		632		644		628		620
Other liabilities		2,324		2,087		1,847		1,887		1,992		2,201
Total liabilities	\$	59,026	\$	56,750	\$	55,473	\$	55,324	\$	54,784	\$	53,306
Redeemable noncontrolling interests	\$	-	\$	-	\$	-	\$	3	\$	-	\$	-
Shareholders' equity:												
Common stock	\$	89	\$	89	\$	89	\$	88	\$	88	\$	88
Capital surplus		1,231		1,220		1,205		1,181		1,167		1,158
Retained earnings		3,800		3,628		3,584		3,248		3,435		3,451
Unrealized gains - equities		-		-		-		221		173		158
Unrealized gains - fixed maturities		93		191		342		619		533		481
Unrealized gains (losses) - fixed maturity-related cash flow hedges		(32)		(27)		(24)		(13)		(6)		(6)
Other comprehensive income, net of tax		(17)		(17)		(13)		(14)		(11)		(18)
Total shareholders' equity		5,164		5,084		5,183		5,330		5,379		5,312
Noncontrolling interests								1				
Total liabilities and equity	\$	64,190	\$	61,834	\$	60,656	\$	60,658	\$	60,163	\$	58,618



#### American Financial Group, Inc. Book Value Per Share and Price / Book Summary

(in millions, except per share information)

	_9	/30/18	_6	3/30/18	_3	3/31/18	_1:	2/31/17	0	9/30/17	0	6/30/17
Shareholders' equity Unrealized (gains) related to fixed maturities Adjusted shareholders' equity Goodwill Intangibles	\$ 	<b>5,164</b> (61) <b>5,103</b> (199) (31)	\$	<b>5,084</b> (164) <b>4,920</b> (199) (34)	\$	<b>5,183</b> (318) <b>4,865</b> (199) (36)	\$	<b>5,330</b> (606) <b>4,724</b> (199) (26)	\$ 	<b>5,379</b> (527) <b>4,852</b> (199) (29)	\$	<b>5,312</b> (475) <b>4,837</b> (199) (30)
Tangible adjusted shareholders' equity	\$	4,873	\$	4,687	\$	4,630	\$	4,499	\$	4,624	\$	4,608
Common shares outstanding		89.189		89.072		88.881		88.275		88.093		88.007
Book value per share:												
Book value per share Adjusted (a) Tangible, adjusted (b)	\$	57.90 57.22 54.64	\$	57.08 55.24 52.63	\$	58.32 54.74 52.10	\$	60.38 53.51 50.95	\$	61.06 55.08 52.50	\$	60.36 54.97 52.36
Market capitalization												
AFG's closing common share price	\$	110.97	\$	107.33	\$	112.22	\$	108.54	\$	103.45	\$	99.37
Market capitalization	\$	9,897	\$	9,560	\$	9,974	\$	9,581	\$	9,113	\$	8,745
Price / Adjusted book value ratio		1.94		1.94		2.05		2.03		1.88		1.81

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments.

<sup>(</sup>b) Excludes unrealized gains related to fixed maturity investments, goodwill and intangibles.





	<u> </u>	/30/18	6	30/18	_3	3/31/18	_1:	2/31/17	0	9/30/17	0	6/30/17
AFG senior obligations Borrowings drawn under credit facility	\$	1,018	\$	1,018	\$	1,018	\$	1,018	\$	1,003	\$	1,128
Debt excluding subordinated debt	\$	1,018	\$	1,018	\$	1,018	\$	1,018	\$	1,003	\$	1,128
AFG subordinated debentures		300		300		300		300		300		300
Total principal amount of long-term debt	\$	1,318	\$	1,318	\$	1,318	\$	1,318	\$	1,303	\$	1,428
Shareholders' equity Noncontrolling interests (including redeemable NCI) Less:		5,164 -		5,084 -		5,183 -		5,330 4		5,379 -		5,312 -
Unrealized (gains) - fixed maturity investments		(93)		(191)		(342)		(619)		(533)		(481)
Total adjusted capital	\$	6,389	\$	6,211	\$	6,159	\$	6,033	\$	6,149	\$	6,259
Ratio of debt to total adjusted capital: Including subordinated debt Excluding subordinated debt		20.6% 15.9%		21.2% 16.4%		21.4% 16.5%		21.8% 16.9%		21.2% 16.3%		22.8% 18.0%



#### American Financial Group, Inc. Additional Supplemental Information (\$ in millions)

				Thre	е Ма	onths En	ded				N	ine Mon	ths E	Ended
	9	/30/18	_ 6	6/30/18	_ 3	/31/18	12	2/31/17	09	9/30/17	09	/30/18	09	/30/17
Property and Casualty Insurance														
Paid Losses (GAAP)	\$	614	\$	629	\$	640	\$	726	\$	596	\$	1,883	\$	1,802
	_ 9	/30/18	6	6/30/18	3	/31/18	12	2/31/17	09	9/30/17	06	30/17		
Statutory Surplus														
Property and Casualty Insurance	\$	2,885	\$	2,797	\$	2,781	\$	2,729	\$	2,817	\$	2,882		
AFG's principal annuity subsidiaries (total adjusted capital)	\$	2,703	\$	2,511	\$	2,442	\$	2,442	\$	2,433	\$	2,389		
Allowable dividends without regulatory approval														
Allowable dividends without regulatory approval														
Property and Casualty Insurance	\$	563	\$	563	\$	563	\$	563	\$	496	\$	496		
Annuity and Run-off	•	263 <b>826</b>	\$	263 <b>826</b>	•	263 <b>826</b>	•	263 <b>826</b>	•	197 <b>693</b>	•	197 <b>693</b>		
Total	φ	020	Ψ	020	Ψ	020	φ	020	φ	093	Ψ	093		

### American Financial Group, Inc. Total Cash and Investments



(\$ in millions)

					arry	ying Value -	Sept	ember 30,	201	8	
	Р	roperty and			P	Parent and					% of
		Casualty	Ar	nuity and	_	Other Non-	Co	nsolidate		Total AFG	Investment
		Insurance		Run-off		<u>Insurance</u>		CLOs	_	Consolidated	Portfolio
Total cash and investments:											
Cash and cash equivalents	\$	1,008	\$	669	\$	332	\$	-	\$	2,009	4%
Fixed maturities - Available for sale		7,413		32,819		12		-		40,244	84%
Fixed maturities - Trading		48		55		-		-		103	0%
Equity securities		1,034		736		57		-		1,827	4%
Investments accounted for using the equity method		520		769		-		-		1,289	3%
Mortgage loans		306		846		-		-		1,152	2%
Policy loans		-		176		-		-		176	0%
Equity index call options		-		759		-		-		759	2%
Real estate and other investments		136		273		63		(190)		282	1%
Total cash and investments	\$	10,465	\$	37,102	\$	464	\$	(190)	\$	47,841	100%

				(	Car	rying Value -	- De	cember 31,	20	17	
•	Р	roperty and				Parent and					% of
		Casualty Insurance	_A	nnuity and Run-off	_	Other Non- Insurance		onsolidate CLOs		Total AFG Consolidated	Investment Portfolio
Total cash and investments:											
Cash and cash equivalents	\$	1,398	\$	625	\$	315	\$	-	\$	2,338	5%
Fixed maturities - Available for sale		7,142		31,223		14		-		38,379	83%
Fixed maturities - Trading		232		116		-		-		348	1%
Equity securities		1,012		594		56		-		1,662	4%
Investments accounted for using the equity method		404		595		-		-		999	2%
Mortgage loans		308		817		_		-		1,125	2%
Policy loans		-		184		-		-		184	0%
Equity index call options		-		701		_		-		701	2%
Real estate and other investments		158		311		57		(214)		312	1%
Total cash and investments	\$	10,654	\$	35,166	\$	442	\$	(214)	\$	46,048	100%
Unrealized gain/(loss) on equity securities	\$	165	\$	114	\$		\$		\$	279	

Note: On January 1, 2018, AFG adopted Accounting Standards Update ("ASU") 2016-01, which requires all equity securities other than those accounted for under the equity method to be reported at fair value with holding gains and losses recognized in net earnings.



#### American Financial Group, Inc. **Net Investment Income**

(\$ in millions)

				Thre	e M	onths En	ded					Nine Mon	ths l	Ended
	9	9/30/18	6	6/30/18	- 3	3/31/18	1	2/31/17	0	9/30/17		9/30/18	(	9/30/17
Property and Casualty Insurance:														
Gross Investment Income														
Fixed maturities - Available for sale	\$	72	\$	72	\$	66	\$	65	\$	65	\$	210	\$	193
Fixed maturities - Trading	Ψ	-	Ψ	2	Ψ	-	Ψ	-	Ψ	-	Ψ	2	Ψ	3
Equity securities		12		16		13		13		12		41		38
Equity in investees		16		18		17		4		8		51		23
Other investments (a)		10		9		6		8		11		25		25
Gross investment income	·	110		117		102		90		96		329		282
Investment expenses		(2)		(2)		(2)		(4)		(2)		(6)		(6)
Total net investment income	\$	108	\$	115	\$	100	\$	86	\$	94	\$	323	\$	276
Average cash and investments (b)	\$	10,388	\$	10,346	\$	10,422	\$	10,062	\$	9,851	\$	10,405	\$	9,853
Average yield (c)		4.16%		4.45%	_	3.84%	_	3.42%	_	3.82%		4.14%		3.73%
Fixed Annuity														
Gross Investment Income														
Fixed maturities - Available for sale	\$	361	\$	350	\$	338	\$	342	\$	332	\$	1,049	\$	972
Equity securities		6		18		8		7		5		32		15
Equity in investees		25		23		29		9		12		77		28
Other investments (a)		22		22		19		19	_	26		63		67
Gross investment income		414		413		394		377		375		1,221		1,082
Investment expenses		(3)		(3)		(3)		(4)		(2)		(9)		(7)
Total net investment income	\$	411	\$	410	\$	391	\$	373	\$	373	\$	1,212	\$	1,075
Average cash and investments (b)	\$	34,955	\$	33,935	\$	33,002	\$	32,245	\$	31,713	\$	33,964	\$	30,919
Average yield (c)		4.70%	_	4.83%		4.74%		4.62%		4.70%	_	4.76%		4.64%
AFG consolidated net investment income:														
Property & Casualty	\$	108	\$	115	\$	100	\$	86	\$	94	\$	323	\$	276
Annuity:	·		·				·				·		·	
Fixed Annuity		411		410		391		373		373		1,212		1,075
Variable Annuity		2		2		3		3		2		7		7
Parent & other		10		7		4		10		7		21		24
Consolidate CLOs		(4)	_	(4)	_	(3)	_	(7)	_	(5)		(11)		(16)
Total net investment income	\$	527	\$	530	\$	495	\$	465	\$	471	\$	1,552	\$	1,366

<sup>(</sup>a) Includes income from mortgage loans, real estate, policy loans, affiliated CLO's, short-term investments, and cash equivalents.

<sup>(</sup>b) Average cash and investments is the average of the beginning and ending quarter balances, or the average of the five quarters balances. (c) Average yield is calculated by dividing investment income for the quarter by the average cash and investment balance over the quarter.



% of

### American Financial Group, Inc. Fixed Maturities - By Security Type - AFG Consolidated (\$ in millions )

September 30, 2018	 Amortized Cost	 Fair Value	_	nrealized in (Loss)	% of Fair Value	Investment Portfolio
US Government and government agencies	\$ 248	\$ 244	\$	(4)	1%	1%
States, municipalities and political subdivisions	6,781	6,800		19	17%	14%
Foreign government	161	163		2	0%	0%
Residential mortgage-backed securities	2,410	2,711		301	7%	6%
Commercial mortgage-backed securities	913	923		10	2%	2%
Asset-backed securities	9,249	9,307		58	23%	19%
Corporate and other bonds	 20,394	 20,199		(195)	50%	42%
Total AFG consolidated	\$ 40,156	\$ 40,347	\$	191	100%	84%

#### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.43% Net of investment expense (a) 4.38%

#### Approximate average life and duration:

Approximate average life 6 years
Approximate duration 4.5 years

December 31, 2017	 Amortized Cost	_	Fair Value	 nrealized in (Loss)	% of Fair Value	% of Investment Portfolio
US Government and government agencies	\$ 293	\$	291	\$ (2)	1%	1%
States, municipalities and political subdivisions	6,912		7,148	236	18%	15%
Foreign government	239		242	3	1%	1%
Residential mortgage-backed securities	2,887		3,230	343	8%	7%
Commercial mortgage-backed securities	928		963	35	2%	2%
Asset-backed securities	7,836		7,962	126	21%	17%
Corporate and other bonds	18,291		18,891	600	49%	41%
Total AFG consolidated	\$ 37,386	\$	38,727	\$ 1,341	100%	84%

#### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.51% Net of investment expense (a) 4.43%

#### Approximate average life and duration:

Approximate average life 6.5 years
Approximate duration 5 years

<sup>(</sup>a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.



December 31, 2017

4.66%

4.61%

6.5 years

5 years

### American Financial Group, Inc. Fixed Maturities - By Security Type Portfolio (\$ in millions )

							December 31, 2017							
Property and Casualty Insurance:	Aı	mortized Cost	Fa	ir Value		ealized (Loss)	% of Fair Value	An	nortized Cost	Fa	ir Value	_	realized n (Loss)	% of Fair Value
US Government and government agencies	\$	205	\$	202		(3)	3%	\$	244	\$	243	\$	(1)	3%
States, municipalities and political subdivisions		2,581		2,572		(9)	34%		2,740		2,798		58	38%
Foreign government		150		150		-	2%		228		229		1	3%
Residential mortgage-backed securities		717		784		67	11%		843		918		75	13%
Commercial mortgage-backed securities		84		85		1	1%		93		95		2	1%
Asset-backed securities		2,192		2,179		(13)	29%		1,716		1,724		8	23%
Corporate and other bonds		1,502		1,489		(13)	20%		1,349		1,367		18	19%
Property and Casualty Insurance	\$	7,431	\$	7,461	\$	30	100%	\$	7,213	\$	7,374	\$	161	100%
Annualized yield on available for sale fixed matur	rities:													
Excluding investment expense (a)		3.88%							3.73%					
Net of investment expense (a)		3.80%							3.54%					
Tax equivalent, net of investment expense (b)		4.00%							4.03%					
Approximate average life and duration:														
Approximate average life	4	4.5 years							5 years					
Approximate duration	;	3.5 years							4 years					
		September 30, 2018								Decembe			2017	
	Aı	mortized			Unr	ealized	% of	Ar	nortized			Uni	realized	% of
Annuity and Run-off:		Cost	Fa	ir Value		(Loss)	Fair Value		Cost	Fa	ir Value	_	ı (Loss)	Fair Value
US Government and government agencies	\$	43	\$	42	\$	(1)	0%	\$	48	\$	47	\$	(1)	0%
States, municipalities and political subdivisions		4,200		4,228		28	13%		4,172		4,350		178	14%
Foreign government		11		13		2	0%		11		13		2	0%
Residential mortgage-backed securities		1,690		1,915		225	6%		2,041		2,299		258	7%
Commercial mortgage-backed securities		829		838		9	2%		835		868		33	3%
Asset-backed securities		7,057		7,128		71	22%		6,120		6,238		118	20%
Corporate and other bonds		18,892		18,710		(182)	57%		16,942		17,524		582	56%
		32,722		32,874		152	100%		30,169		31,339		1,170	100%

September 30, 2018

Approximate duration 4.5 years

(a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter.

4.55%

4.51%

6.5 years

- Average cost is the average of the beginning and ending quarter asset balances.
- (b) Adjusts the yield on tax-exempt bonds to the fully taxable equivalent yield.

Annualized yield on available for sale fixed maturities:

Excluding investment expense (a)

Approximate average life and duration:

Net of investment expense (a)

Approximate average life

### American Financial Group, Inc. Fixed Maturities - Credit Rating (\$ in millions)



September 30, 2018

			Septembe	zi 30, z	2010	
By Credit Rating (a)	,	Amortized Cost	Fair Value		realized n (Loss)	% of Fair Value
Investment grade						
AAA	\$	6,791	\$ 6,766	\$	(25)	17%
AA		8,468	8,522		54	21%
Α		9,805	9,764		(41)	24%
BBB		11,373	11,294		(79)	28%
Subtotal - Investment grade		36,437	36,346		(91)	90%
ВВ		725	723		(2)	2%
В		264	267		3	1%
Other (b)		2,730	3,011		281	7%
Subtotal - Non-Investment grade		3,719	4,001		282	10%
Total	\$	40,156	\$ 40,347	\$	191	100%

98% of the fixed maturity portfolio is NAIC designated 1 or 2.

December	31	. 2017
----------	----	--------

By Credit Rating (a)		Amortized Cost	Fair Value	Unrealized Bain (Loss)	% of Fair Value		
Investment grade		_	 	_			
AAA	\$	6,253	\$ 6,356	\$ 103	16%		
AA		8,150	8,411	261	22%		
Α		9,149	9,447	298	25%		
BBB		10,146	10,496	350	27%		
Subtotal - Investment grade		33,698	 34,710	 1,012	90%		
ВВ		725	739	14	2%		
В		324	328	4	1%		
Other (b)		2,639	2,950	311	7%		
Subtotal - Non-Investment grade		3,688	 4,017	 329	10%		
Total	\$	37,386	\$ 38,727	\$ 1,341	100%		

98% of the fixed maturity portfolio is NAIC designated 1 or 2.

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) See page 30 for more information.



## American Financial Group, Inc. Mortgage-Backed Securities - AFG Consolidated (\$ in millions)

							% of
September 30, 2018	Aı	mortized Cost	 Fair Value	_	realized n (Loss)	% of Fair Value	Investment Portfolio
Residential							
Agency	\$	177	\$ 173	\$	(4)	5%	0%
Prime (Non-Agency)		1,009	1,154		145	32%	3%
Alt-A		837	953		116	26%	2%
Subprime		387	431		44	12%	1%
Commercial		913	923		10	25%	2%
Total AFG consolidated	\$	3,323	\$ 3,634	\$	311	100%	8%

- Substantially all of AFG's MBS securities are either senior tranches of securitizations or collateralized by senior tranches of securitizations.
- The average amortized cost as a percent of par is Prime 81%; Alt-A 78%; Subprime 83%; CMBS 99%.
- The average FICO score of our residential MBS securities is Prime 733; Alt-A 702; Subprime 631.
- 94% of our Commercial MBS portfolio is investment-grade rated (82% AAA) and the average subordination for this group of assets is 33%.
- The approximate average life by collateral type is Residential 4.5 years; Commercial 5 years.

								% of
December 31, 2017	A	<u>F</u>	Fair Value	_	realized n (Loss)	% of Fair Value	Investment Portfolio	
Residential								
Agency	\$	207	\$	205	\$	(2)	5%	0%
Prime (Non-Agency)		1,218		1,386		168	33%	3%
Alt-A		994		1,122		128	27%	3%
Subprime		468		517		49	12%	1%
Commercial		928		963		35	23%	2%
Total AFG consolidated	\$	3,815	\$	4,193	\$	378	100%	9%

# American Financial Group, Inc. Mortgage-Backed Securities Portfolio (\$ in millions)



Property and Casualty Insurance:	September 30, 2018											
Do Acced Torre	A	mortized		Fair Value	_	ealized	% of	% of Inv				
By Asset Type		Cost	_	Fair Value	Gain	(Loss)	Fair Value	Portfolio				
Residential	•	4.40	•	400	•	(=)	100/	407				
Agency	\$	143	\$	138	\$	(5)	16%	1%				
Prime (Non-Agency)		145		164		19	19%	1%				
Alt-A Subprime		261 168		295 187		34 19	34% 21%	3% 2%				
Commercial		84		85		19	10%	1%				
Total	\$	801	\$	869	\$	68	100%	8%				
	<del>*</del>		<u>*</u>					<u> </u>				
		mortized		U		er 31, 201 ealized	<u>/</u> % of	% of Inv				
By Asset Type	^	Cost		Fair Value	_	(Loss)	Fair Value	Portfolio				
			_	· an value	- Juli	(2000)	· un value					
Residential	<b>c</b>	400	\$	400	Φ.	(2)	4.00/	20/				
Agency Prime (Non-Agency)	\$	166 174	Ф	163 195	\$	(3) 21	16% 19%	2% 2%				
Alt-A		301		339		38	34%	3%				
Subprime		202		221		30 19	22%	3% 2%				
Commercial		93		95		2	9%	1%				
Total	<u> </u>	936	-		•	77	100%	10%				
Total	<u>\$</u>	930	<u>\$</u>	1,013	\$		100 76	10%				
Annuity and Run-off:				Se	eptemb	er 30, 201	8					
	Amortized				Unr	ealized	% of	% of Inv				
By Asset Type		Cost		Fair Value	Gain	(Loss)	Fair Value	Portfolio				
Residential												
Agency	\$	34	\$	35	\$	1	1%	0%				
Prime (Non-Agency)	*	861	*	978	*	117	36%	2%				
Alt-A		576		658		82	24%	2%				
Subprime		219		244		25	9%	1%				
Commercial		829		838		9	30%	2%				
Total	\$	2,519	\$	2,753	\$	234	100%	7%				
				D	ecemb	er 31, 201	7					
	Α	mortized				ealized	% of	% of Inv				
By Asset Type		Cost		Fair Value	Gain	(Loss)	Fair Value	Portfolio				
Residential												
Agency	\$	41	\$	42	\$	1	1%	0%				
Prime (Non-Agency)	•	1,041		1,178	•	137	37%	4%				
Alt-A		693		783		90	25%	2%				
Subprime		266		296		30	10%	1%				
Commercial		835		868		33	27%	2%				
Total	\$	2,876	\$	3,167	\$	291	100%	9%				

### American Financial Group, Inc. Mortgage-Backed Securities - Credit Rating (\$ in millions)



September 30, 2018

	<u> </u>												
By Credit Rating (a)		mortized Cost		Fair Value	_	realized n (Loss)	% of Fair Value						
Investment grade													
AAA	\$	1,126	\$	1,131	\$	5	31%						
AA		123		127		4	3%						
Α		149		155		6	4%						
BBB		192		204		12	6%						
Subtotal - investment grade		1,590		1,617		27	44%						
ВВ		172		175		3	5%						
В		163		167		4	5%						
Other (b)		1,398		1,675		277	46%						
Total	\$	3,323	\$	3,634	\$	311	100%						

97% of the mortgage-backed security portfolio has an NAIC 1 designation.

			Decembe	r 31, 2	017	
By Credit Rating (a)	Α	mortized Cost	Fair Value	_	realized n (Loss)	% of Fair Value
Investment grade						
AAA	\$	1,209	\$ 1,246	\$	37	30%
AA		90	93		3	2%
A		225	239		14	6%
BBB		170	182		12	4%
Subtotal - investment grade		1,694	1,760		66	42%
BB		192	197		5	5%
В		224	230		6	5%
Other (b)		1,705	2,006		301	48%
Total	\$	3,815	\$ 4,193	\$	378	100%

97% of the mortgage-backed security portfolio has an NAIC 1 designation.

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) See page 30 for more information.



# Appendix A American Financial Group, Inc. Fixed Maturities - Credit Rating by Type (\$ in millions)

Fair Value - September 30, 2018

By Credit Rating (a)		US Gov		Munis	Fr	rgn Gov		RMBS		CMBS		ABS		Corp/Oth	l	Total	% Total
Investment grade																	
AAA	\$	214	\$	1,845	\$	91	\$	377	\$	754	\$	3,294	\$	191	\$	6,766	17%
AA		22		4,328		55		109		18		2,553		1,437		8,522	21%
Α		-		500		-		133		22		2,056		7,053		9,764	24%
BBB		-		56		-		131		73		778		10,256		11,294	28%
Subtotal - Investment grade		236		6,729		146		750		867		8,681		18,937		36,346	90%
ВВ		-		-		_		140		35		25		523		723	2%
В		-		7		-		164		3		4		89		267	1%
CCC, CC, C		-		-		-		851		6		2		20		879	2%
D		-		3		-		236		-		-		-		239	1%
Subtotal - Non-Investment grade		-		10		-		1,391		44		31		632		2,108	6%
Not Rated		8		61		17		570		12		595	_	630		1,893	4%
Total	\$	244	\$	6,800	\$	163	\$	2,711	\$	923	\$	9,307	\$	20,199	\$	40,347	100%

#### Fair Value - December 31, 2017

By Credit Rating (a)		US Gov	Munis	F	rgn Gov	RMBS	CMBS	 ABS		Corp/Oth	 Total	% Total
Investment grade												
AAA	\$	250	\$ 1,848	\$	168	\$ 444	\$ 802	\$ 2,649	\$	195	\$ 6,356	16%
AA		34	4,671		66	74	19	2,242		1,305	8,411	22%
Α		-	494		3	216	23	1,835		6,876	9,447	25%
BBB		-	47			 106	 76	 800		9,467	10,496	27%
Subtotal - Investment grade		284	7,060		237	840	920	7,526		17,843	34,710	90%
ВВ		-	4		4	173	24	23		511	739	2%
В		-	7		1	226	4	-		90	328	1%
CCC, CC, C		-	1		-	902	3	3		26	935	2%
D		-	5		-	 517	 	 			 522	1%
Subtotal - Non-Investment grade		-	17		5	1,818	31	26		627	2,524	6%
Not Rated	_	7	 71			 572	 12	 410		421	 1,493	4%
Total	\$	291	\$ 7,148	\$	242	\$ 3,230	\$ 963	\$ 7,962	<u>\$</u>	18,891	\$ 38,727	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.