



OPERATING DISCIPLINE

OPPORTUNISTIC MINDSET

COMPELLING BUSINESS MIX

LONG-TERM SHAREHOLDER VALUE

STRONG FOUNDATION BUILT  
ON CULTURE AND VALUES

## FOURTH QUARTER AND FULL YEAR 2020 HIGHLIGHTS

- Net earnings of \$8.20 per share for the full year; fourth quarter net earnings of \$7.93 per share
- Fourth quarter earnings include \$5.36 per share in realized gains on sales of securities and (\$0.52) per share in other after-tax non-core items
- Core net operating earnings per share of \$8.44 for the full year; fourth quarter core net operating earnings per share of \$3.09
- Full year 2020 ROE of 14.0%; 2020 core operating ROE of 14.4%

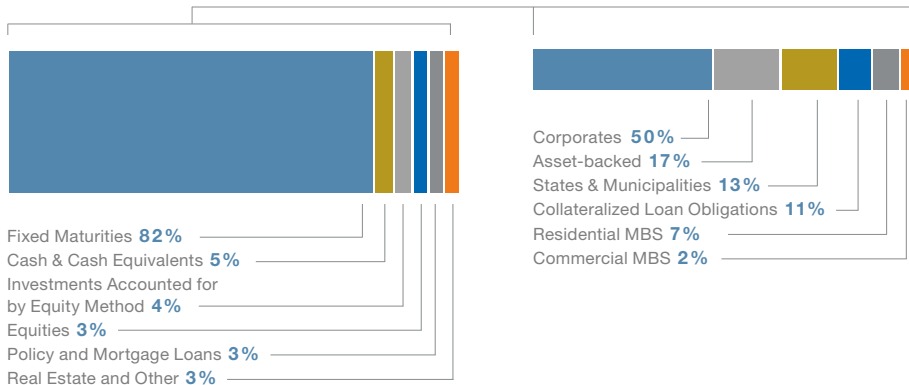
Our investment philosophy is to focus on high-quality investments that maximize returns on a long-term basis, rather than focusing on short-term performance.

**INVESTMENT PORTFOLIO** *As of December 31, 2020*

**\$52.5 Billion**

(Carrying Value)

Fixed Maturities Overview



Approximately 88% of our fixed maturity investments are rated investment grade, and 97% have an NAIC designation of 1 or 2, the highest two levels.

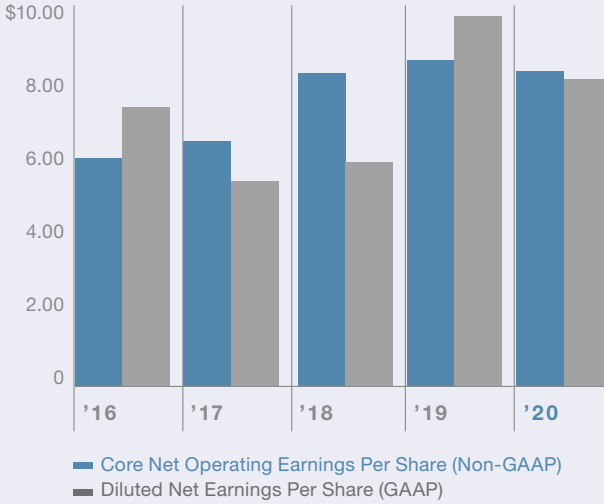
More information about our investment portfolio may be found in AFG’s Investor Supplement posted on [www.AFGinc.com](http://www.AFGinc.com) under Investor Relations / Financial Information & SEC Filings.

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AFG's overriding goal is to increase long-term shareholder value.

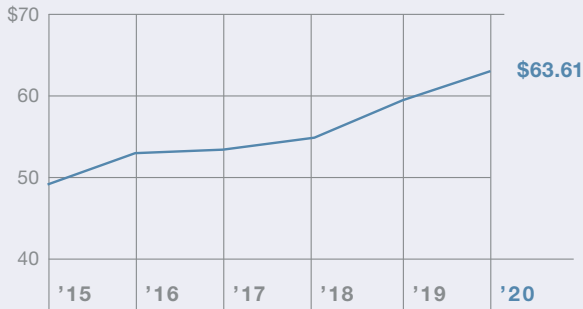
**EARNINGS PER SHARE** (For the year ended December 31)



AFG's Earnings per Share data for the years ended 2016-2020 is shown here. AFG believes that core net operating earnings is a useful measure for analysts and investors in considering ongoing operating trends for AFG.

**ADJUSTED BOOK VALUE PER SHARE**

As of December 31 (excluding appropriated retained earnings and net unrealized gains related to fixed maturity securities)

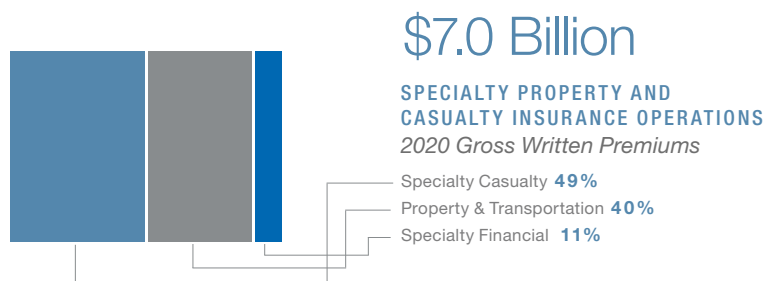
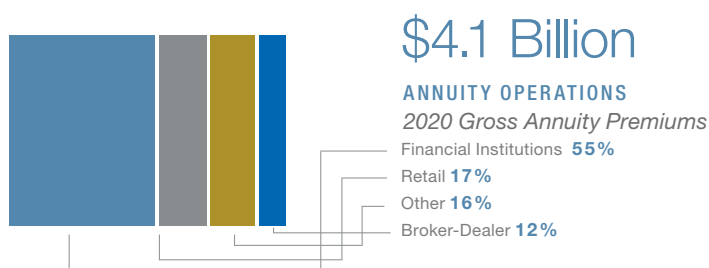


**OUR BUSINESS MODEL**

AFG's business model is founded on an entrepreneurial approach that allows local decision-making for underwriting, marketing, claims and policy servicing in each of its niche operations.

## STRENGTH, STABILITY AND POSSIBILITIES

We are proud of our market-leading specialty property and casualty insurance and annuity businesses. In 2020, approximately 50% of the P&C Group's gross written premium was produced by top 10-ranked businesses. Our annuity business has been consistently ranked in the top 10 overall and within the top three for sales of fixed-indexed annuities through financial institutions.



### FOURTH QUARTER AND FULL YEAR 2020 & 2019 HIGHLIGHTS

Earnings	Three months ended Dec 31,		Twelve months ended Dec 31,	
	2020	2019	2020	2019
Core Net Operating Earnings	\$ 269	\$ 203	\$ 752	\$ 784
Core Net Operating Earnings Per Share	\$ 3.09	\$ 2.22	\$ 8.44	\$ 8.62
Net Earnings Attributable to Shareholders	\$ 692	\$ 211	\$ 732	\$ 897
Net Earnings Per Share (Diluted)	\$ 7.93	\$ 2.31	\$ 8.20	\$ 9.85

Insurance Premiums	Three months ended Dec 31,		Twelve months ended Dec 31,	
	2020	2019	2020	2019
Gross Written Premiums: Specialty P&C	\$ 1,707	\$ 1,749	\$ 6,995	\$ 7,299
Net Written Premiums: Specialty P&C	\$ 1,216	\$ 1,313	\$ 4,992	\$ 5,342
Gross Statutory Premiums: Annuity	\$ 1,319	\$ 1,139	\$ 4,087	\$ 4,960

Book Value Per Share	Dec 31, 2020	Dec 31, 2019
Book Value Per Share	\$ 78.62	\$ 69.43
Book Value Per Share (excluding unrealized gains (losses) related to fixed maturities)	\$ 63.61	\$ 59.70

AFG's COR has been better than the industry average for 32 of the last 34 years.

## CAPITAL AND LIQUIDITY

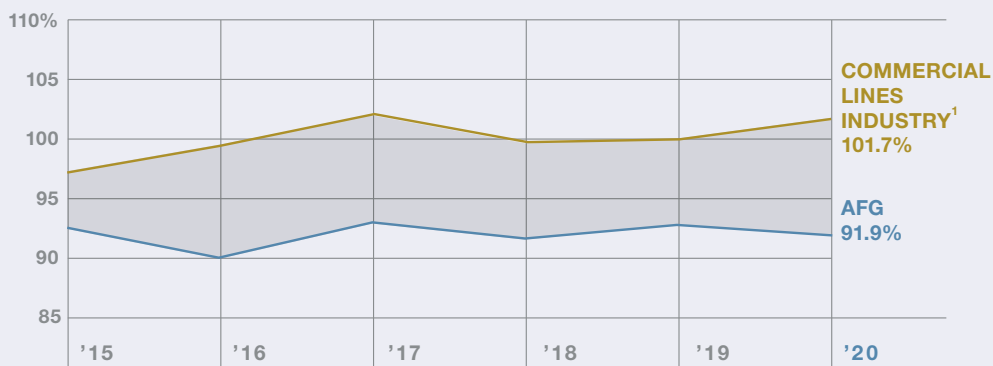
In Millions	Dec 31, 2020	Dec 31, 2019
Total Assets . . . . .	\$73,566 . . . . .	\$70,130
Cash & Cash Equivalents . . . . .	2,810 . . . . .	2,314
Ratio of debt to total adjusted capital <sup>A</sup>		
Including subordinated debt . . . . .	26.6% . . . . .	21.7%
Excluding subordinated debt . . . . .	17.6% . . . . .	14.8%

## GAAP EQUITY (excluding AOCI)

Property and Casualty Insurance	\$4,458	\$4,043
Annuity	2,881	2,715
Parent and other subsidiaries	<u>(1,823)</u>	<u>(1,352)</u>
AFG GAAP Equity (excluding AOCI)	<u>\$5,516</u>	<u>\$5,406</u>

<sup>A</sup> The ratio is calculated by dividing the principal amount of AFG's long-term debt by its total capital, which includes long-term debt, noncontrolling interests and shareholders' equity (excluding unrealized gains (losses) on fixed maturity investments).

## P&C STATUTORY COMBINED RATIO



<sup>1</sup>Commercial Lines Industry based on data from A.M. Best's U.S. Property/Casualty Review & Preview - March 2, 2020 for years 2011 - 2019 and Conning, Inc.'s Property-Casualty Forecast & Analysis (Fourth Quarter 2020 Edition) for 2020 data.

Each business unit designs its own products, builds its own relationships and develops its own unique distribution strategies. Centralized business support and investment management functions provide a framework for success.



Great American Insurance Company is rated A+ (Superior) by A.M. Best Company and has maintained a financial strength rating of A (Excellent) or higher since 1908.



## RATINGS - PROPERTY & CASUALTY INSURANCE COMPANIES

	A.M. Best	Standard & Poor's	Moody's
Great American Insurance Company	A+ (Superior)	A+	A1
Mid-Continent Casualty Company	A+ (Superior)	A+	Not Rated
National Interstate Insurance Company	A+ (Superior)	Not Rated	Not Rated
Vanliner Insurance Company	A+ (Superior)	Not Rated	Not Rated
Republic Indemnity Company of America	A+ (Superior) <sup>1</sup>	A+	A3
Bridgefield Casualty Insurance Company	A+ (Superior) <sup>1</sup>	A+	Not Rated
Bridgefield Employers Insurance Company	A+ (Superior) <sup>1</sup>	A+	Not Rated
El Águila, Compañía de Seguros	A- (Excellent)	Not Rated	Not Rated
Great American International Insurance (EU) DAC	Not Rated	A+	Not Rated
Great American International Insurance (UK) Ltd.	Not Rated	A+	Not Rated



Great American's P&C Group was selected as one of the Ward's 50<sup>®</sup> Top Performing Insurance Companies for 2020.

## RATINGS - ANNUITY COMPANIES

	A.M. Best	Standard & Poor's	Moody's
Great American Life Insurance Company	A+ (Superior)	A+	A2
Annuity Investors Life Insurance Company	A+ (Superior)	A+	Not Rated